



# The 19<sup>th</sup> Annual BTI Client Service All-Stars 2020



General Counsel Single Out the  
475 Attorneys Best at Client Service



## 475 Attorneys Define the New Standard for Client Service Excellence

### General Counsel single out attorneys — by name — delivering the absolute best client service

It’s all about excellence. And only clients get to decide exactly what excellent client service is. It’s their rules, their definitions, and their changes in expectations.

Clients identify 475 attorneys who stand above all the others in delivering the absolute best in client service. Amid all the changes and unexpected events — they stand tallest. These are The BTI Client Service All-Stars for 2020.

These stand-out attorneys impress corporate counsel with their keen understanding of business impacts and unwavering commitment to client objectives — an astounding feat when also assessing a global pandemic alongside growing client expectations of law firms.

BTI congratulates each of the BTI Client Service All-Stars and commends them for their extraordinary dedication to client service during a time of increased pressure and client demands.

Top legal decision makers single out each BTI Client Service All-Star attorney — by name and in an unprompted manner — as delivering the absolute best client service. No attorney or firm can self-nominate, self-refer, nor pay to be included in this report. Clients have the final — and only — say.

Learn exactly what these attorneys do differently from everyone else to stand out with legal decision makers — and earn this rare and prestigious spot.

Join us as we congratulate the BTI Client Service All-Stars for their unmatched prowess and client service delivery.

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## BTI Client Service All-Stars 2020

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Now in its 19th year of publication, *The BTI Client Service All-Stars* is the gold standard used by corporate counsel and law firms alike to identify the attorneys delivering the absolute best levels of client service — better than all others.

BTI congratulates each of the 475 individual attorneys honored in *The BTI Client Service All-Stars 2020* and applauds their skills and prowess in combining superior client service.

61 attorneys — 12.8% of the BTI Client Service All-Stars 2020 — are making consecutive repeat appearances. Corporate counsel report these MVPs remain at the top of their game, continuously navigating the ever-changing needs of clients.

Only 87 law firms are home to 2 or more BTI Client Service All-Stars — suggesting these law firms are more focused on cultivating a culture of client service excellence than other firms. 29 of these law firms are also singled out by clients in the *BTI Client Service A-Team 2020*, appearing on this year's BTI Client Service 30.

Click here for more information on this market-leading report: *BTI Client Service A-Team 2020*.

# 475

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BTI Client Service  
All-Stars Recognized

# 181

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Firms Represented

# 13.4%

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**All-Star Scarcity:**  
Only 13.4% of all Firms Serving  
Large Clients are Home to **MORE**  
**THAN ONE** All-Star Attorney

# 61

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**The Elite MVPs\*:**  
Fewer than 12.8% of  
Attorneys Earn Recognition  
Year after Year

\*MVP = recognized 2 or more  
years in a row

## Clients Define a BTI Client Service All-Star

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**5 Ways To Stand Out:** Despite the number of personalities and varying expectations clients place on attorneys, we uncovered 5 overarching characteristics clients say drive a superior client service performance. These are:



### Engagement

BTI Client Service All-Stars are always a part of their client's life. Engaged clients share more, provide more clues about unknown future needs, and ask for help with issues about career and management. These highly personal insights into preferences, needs, and priorities enable a superior client service performance.



### Investing

While busy as can be, the BTI Client Service All-Stars make the time to invest in clients. They are studying the business, searching for in-house counsel clients who are currently hiring, reading about their clients, looking for new ideas to share, and finding answers to the next unasked question.



### Savvy

They know their way around the rules, people, and issues, and always find ways to get things done — quickly and with a certain comfort and ease. They ferret out the strategies, insights, and tools to make things happen — or sometimes prevent things from happening.



### Unequivocal

The BTI Client Service All-Stars make their thoughts known. They are clear, concise, and don't hedge. Clients understand the recommendations and implications. They all share their opinion and provide clear direction — especially in murky waters.



### Anticipate

The client service standouts are looking forward and planning for the next steps before clients ever ask. Knowledge sharing enables the BTI Client Service All-Stars to incorporate client experience and act with more information than most.

## Law Firms Home to Multiple All-Star Attorneys

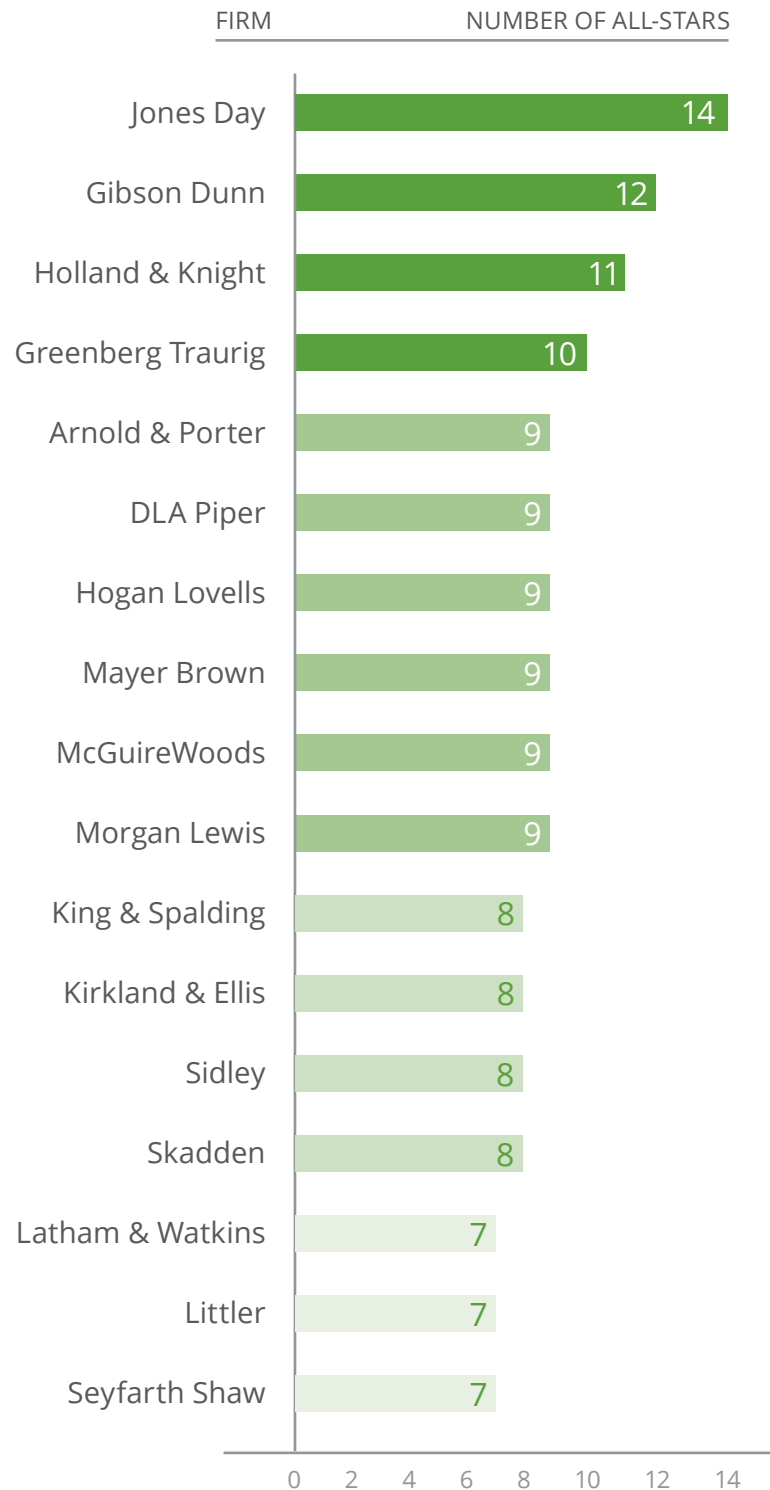
### Cultivating Firmwide Success

Of the 650 law firms serving large organizations, only 87 are home to more than 1 BTI Client Service All-Star: a truly elite group of standout firms.

These firms demonstrate their broad commitment to client service excellence. It is no surprise to learn over 90% of these firms are also featured in the *BTI Client Service A-Team 2020* — BTI’s definitive annual ranking of the law firms legal decision makers recognize for delivering the absolute best client service.

### Firm Standouts

Jones Day is home to the largest number of BTI Client Service All-Stars, with 14. Gibson Dunn is home to an impressive 12 BTI Client Service All-Stars.



## Law Firms Home to Multiple All-Star Attorneys

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FIRM	NUMBER OF ALL-STARs	FIRM	NUMBER OF ALL-STARs
Jones Day	14	Barnes & Thornburg	5
Gibson Dunn	12	Debevoise & Plimpton	5
Holland & Knight	11	Dentons	5
Greenberg Traurig	10	Dorsey	5
Arnold & Porter	9	McDermott Will & Emery	5
DLA Piper	9	Mintz	5
Hogan Lovells	9	Patterson Belknap	5
Mayer Brown	9	Sheppard Mullin	5
McGuireWoods	9	Akin Gump Strauss Hauer & Feld	4
Morgan Lewis	9	Day Pitney	4
King & Spalding	8	Dechert	4
Kirkland & Ellis	8	Faegre Drinker	4
Sidley	8	Hunton Andrews Kurth	4
Skadden	8	Jones Walker	4
Latham & Watkins	7	Norton Rose Fulbright	4
Littler	7	Reed Smith	4
Seyfarth Shaw	7	Shook, Hardy & Bacon	4
Covington	6	Troutman Pepper	4
Davis Polk	6	Venable	4
Foley & Lardner	6	Wheeler Trigg O'Donnell	4
Katten	6	White & Case	4
Lane Powell	6	WilmerHale	4

## Law Firms Home to Multiple All-Star Attorneys

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FIRM	NUMBER OF ALL-STARs	FIRM	NUMBER OF ALL-STARs
Alston & Bird	3	Carlton Fields	2
Baker Botts	3	Chambliss	2
BakerHostetler	3	Cleary Gottlieb	2
Bricker & Eckler	3	Cole, Scott & Kissane	2
Choate	3	Dowd Bennett	2
Epstein Becker Green	3	Fish & Richardson	2
Fisher Phillips	3	FordHarrison	2
Jackson Lewis	3	Herrick	2
Kilpatrick Townsend	3	Hollingsworth	2
Maynard Cooper & Gale	3	K&L Gates	2
Ogletree Deakins	3	Lathrop GPM	2
Quinn Emanuel Urquhart & Sullivan	3	Morrison & Foerster	2
Tucker Ellis	3	Nixon Peabody	2
Weil	3	O'Melveny	2
Williams & Connolly	3	Orrick	2
Baker Donelson	2	Porzio, Bromberg & Newman	2
Baker McKenzie	2	Quarles & Brady	2
Bartlit Beck	2	Sullivan & Cromwell	2
Bass, Berry & Sims	2	Varela, Lee, Metz & Guarino	2
Blackwell Burke	2	von Briesen	2
Bradley	2	Winston & Strawn	2
Bryan Cave Leighton Paisner	2		



## BTI Client Service Super All-Stars

These 9 standout attorneys receive recognition from multiple influential General Counsel and legal decision makers.



**Sheila L. Birnbaum**

Partner, Dechert

“She has deep knowledge of our firm, the industry, and is consistent and available.”



**Jerry W. Blackwell**

Founder & Chairman, Blackwell Burke

“His level of coordination and communication on very complex legal issues delivers quick, implementable solutions.”



**Dale J. Giali**

Partner, Mayer Brown

“He is very creative and willing to change things up.”



**Jason M. Hille**

Partner, Foley & Lardner

“Outstanding. He really helped me understand SEC and regulatory issues.”



**Craig A. Hoffman**

Partner, BakerHostetler

“He is extremely customer-oriented/focused; we value his legal expertise and intelligence.”





## BTI Client Service Super All-Stars

More than one client recognizes these 9 attorneys as delivering superior client service.



**Patricia J. Lane**

Partner, Foley & Lardner

“Very savvy and smart, she’s a great problem solver and anticipates well.”



**Andrew S. Marovitz**

Partner, Mayer Brown

“He has an extremely creative approach to antitrust. He is well known and respected in that area with deep relationships with all the parties.”



**David S. Rosenbloom**

Partner, McDermott Will & Emery

“Solid depth of expertise and is an intelligent thinker. He is a trusted advisor.”



**Jeffrey T. Thomas**

Partner, Gibson Dunn

“Great litigator and commercial sense; he always solves for the needs of the business.”



## BTI Client Service All-Star MVPS

Clients recognize MVPs as delivering superior client service for at least 2 consecutive years in a row, despite changes in needs, objectives and expectations. Top legal decision makers point to these 61 attorneys as meeting the high bar.

### 4-Year MVPs

ATTORNEY	NUMBER OF CONSECUTIVE YEARS RECOGNIZED
<b>Ron Chapman, Jr.</b> Shareholder, Ogletree Deakins	4
<b>A. Craig Cleland</b> Shareholder, Ogletree Deakins	4

ATTORNEY	NUMBER OF CONSECUTIVE YEARS RECOGNIZED
<b>David J. Hrina</b> Member, Brennan, Manna & Diamond	2
<b>James F. Flynn</b> Managing Partner, Bricker & Eckler	2

**Markham R. Leventhal** 2  
Shareholder, Carlton Fields

**William P. Aiken** 2  
Shareholder, Chambliss

**William H. Pickering** 2  
Shareholder, Chambliss

**Edward B. Stevenson** 2  
Member, Chiesa Shahinian & Giantomasi

**Robert S. Frank Jr.** 2  
Partner, Choate

**Brian Byrne** 2  
Partner, Cleary Gottlieb

**James M. Garland** 2  
Partner, Covington

**Gregory J. Lyons** 2  
Partner, Debevoise & Plimpton

**Danette R. Davis** 2  
Partner, Dentons

**Laura Leigh Geist** 2  
Partner, Dentons

### 3-Year MVPs

**Daniel P. Dinapoli** 3  
Partner, Arnold & Porter

**Andrew S. Marovitz** 3  
Partner, Mayer Brown

**William P. Geraghty** 3  
Partner, Shook, Hardy & Bacon

### 2-Year MVPs

**Michael J. Harris** 2  
Partner, Arnold & Porter

**Daniel Hulseberg** 2  
Partner, Baker Botts

**Craig A. Hoffman** 2  
Partner, BakerHostetler

**W. Wayne Drinkwater** 2  
Partner, Bradley



## BTI Client Service All-Star MVPS

Clients recognize MVPs as delivering superior client service for at least 2 consecutive years in a row, despite changes in needs, objectives and expectations. Top legal decision makers point to these 61 attorneys as meeting the high bar.

### 2-Year MVPs

ATTORNEY	CONSECUTIVE YEARS RECOGNIZED	ATTORNEY	CONSECUTIVE YEARS RECOGNIZED
<b>Gary A. Goodman</b> Partner, Dentons	2	<b>Jeffrey T. Thomas</b> Partner, Gibson Dunn	2
<b>Victoria Lee</b> Partner, DLA Piper	2	<b>Andrew S. Tulumello</b> Partner, Gibson Dunn	2
<b>Sandra Edelman</b> Partner, Dorsey	2	<b>Warren S. Bloom</b> Co-Chair, Public Finance Practice, Greenberg Traurig	2
<b>Michael A. Lindsay</b> Partner, Dorsey	2	<b>Lori Elliott Jarvis</b> Partner, Hunton Andrews Kurth	2
<b>J. Hagood Tighe</b> Partner, Fisher Phillips	2	<b>Daniel D. Schudroff</b> Principal, Jackson Lewis	2
<b>Patrick G. Quick</b> Partner, Foley & Lardner	2	<b>Jeffrey J. Jones</b> Partner, Jones Day	2
<b>Jennifer R. Urban</b> Partner, Foley & Lardner	2	<b>Michael J. Solecki</b> Partner, Jones Day	2
<b>Loretta Salzano</b> Founding Partner, Franzén and Salzano	2	<b>Russell B. Richards</b> Partner, King & Spalding	2
<b>Matthew J. O'Hara</b> Partner, Freeborn	2	<b>Mike Stenglein</b> Partner, King & Spalding	2
<b>Ed Batts</b> Partner, Gibson Dunn	2	<b>Dennis M. Myers</b> Partner, Kirkland & Ellis	2
<b>Samuel Liversidge</b> Partner, Gibson Dunn	2	<b>Craig S. Primis</b> Partner, Kirkland & Ellis	2



## BTI Client Service All-Star MVPS

Clients recognize MVPs as delivering superior client service for at least 2 consecutive years in a row, despite changes in needs, objectives and expectations. Top legal decision makers point to these 61 attorneys as meeting the high bar.

### 2-Year MVPs

ATTORNEY	CONSECUTIVE YEARS RECOGNIZED	NUMBER OF
<b>Cary R. Perlman</b> Partner, Latham & Watkins	2	
<b>Lindbergh Porter</b> Chairperson of the Board, Littler	2	
<b>George W. Benson</b> Counsel, McDermott Will & Emery	2	
<b>David S. Rosenbloom</b> Partner, McDermott Will & Emery	2	
<b>Geoffrey C. Cockrell</b> Partner, McGuireWoods	2	
<b>Caleb Meyer</b> Partner, Messner Reeves	2	
<b>Robert E. Burwell</b> Member, Mintz	2	
<b>Colette Reiner Mayer</b> Partner, Morrison & Foerster	2	
<b>Howard Goldwasser</b> Partner, Orrick	2	

ATTORNEY	CONSECUTIVE YEARS RECOGNIZED	NUMBER OF
<b>Jeb Clulow</b> Partner, Reed Smith	2	
<b>Linda S. Husar</b> Senior Counsel, Reed Smith	2	
<b>Mark A. Lies</b> Partner, Seyfarth Shaw	2	
<b>Lynn H. Murray</b> Managing Partner, Shook, Hardy & Bacon	2	
<b>George N. Grammas</b> Partner, Squire Patton Boggs	2	
<b>Jeffrey E. Mark</b> Attorney, von Briesen	2	
<b>Michael L. O'Donnell</b> Firm Chair, Wheeler Trigg O'Donnell	2	
<b>Kathryn A. Reilly</b> Partner, Wheeler Trigg O'Donnell	2	
<b>Kimberly B. Wethly</b> Partner, WilmerHale	2	



# **BTI Client Service All Stars 2020**

**The Lineup**

## The BTI Client Service All-Stars 2020

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Listed Alphabetically by Firm Name

BTI offers congratulations to the following 475 attorneys earning recognition from leading General Counsel and legal decision makers for outperforming all other attorneys. It is a true achievement to earn this level of praise from influential clients.

### AKERMAN

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**Joel S. Forman**  
Partner

New York  
Securities Litigation  
Nominated by: Large Technology Company

### AKIN GUMP STRAUSS HAUER & FELD

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**Michael P. Kahn**  
Partner

New York  
Patent Infringement Litigation  
Nominated by: Fortune 100 Consumer Goods Manufacturer

**Susan Kay Leader**  
Partner

Los Angeles  
Litigation  
Nominated by: Fortune 500 Retailer

**Robert S. Salcido**  
Partner

Washington, D.C.  
Litigation  
Nominated by: Large Healthcare Company

**Kevin J. Wolf**  
Partner

Washington, D.C.  
Trade Regulations  
Nominated by: Fortune 500 Technology Company

### ALSTON & BIRD

---

**Kristine McAlister Brown**  
Partner

Atlanta  
Complex Commercial Litigation  
Nominated by: Fortune 500 Retailer

**John D. Hanover**  
Partner

Los Angeles  
Construction Law and Litigation  
Nominated by: Major Construction Company

**T.C. Spencer Pryor**  
Partner

Atlanta  
Government Investigations  
Nominated by: Fortune 500 Retailer

### ARENT FOX

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**Michael S. Blass**  
Partner

New York  
Healthcare Advisory & Strategic Transactions  
Nominated by: Major Construction Company

## The BTI Client Service All-Stars 2020

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### ARNOLD & PORTER

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**Daniel P. Dinapoli**   
Partner

New York  
IP Litigation  
Nominated by: Fortune 100 Pharmaceutical Company

**Jeffrey L. Handwerker**  
Partner

Washington, D.C.  
Pharmaceutical Pricing and Investigations  
Nominated by: Prominent Pharmaceutical Company

**Michael J. Harris**   
Partner

Chicago  
Intellectual Property Litigation  
Nominated by: Fortune 100 Consumer Goods Manufacturer

**Mark R. Merley**  
Partner

Washington, D.C.  
Antitrust Litigation  
Nominated by: Fortune 500 Financial Services Firm

**Saul P. Morgenstern**  
Partner

New York  
Complex Antitrust Litigation  
Nominated by: Global Pharmaceutical Company

**Sean Morris**  
Partner

Los Angeles  
Complex Commercial Litigation  
Nominated by: Major Food Company

**Trenton H. Norris**  
Partner

San Francisco  
Consumer Products Litigation  
Nominated by: Prominent Food Company

**Daphne O'Connor**  
Partner

Washington, D.C.  
Product Liability Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

**Christopher J. Renk**  
Partner

Chicago  
Intellectual Property Litigation  
Nominated by: Fortune 100 Consumer Goods Manufacturer

### ASHURST

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**Michael Sheng**  
Partner

Shanghai  
Mergers and Acquisitions  
Nominated by: Prominent Pharmaceutical Company

### BAKER BOTTS

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**Sarah Guske**  
Partner

San Francisco  
Intellectual Property Litigation  
Nominated by: Large Technology Company

**Daniel Hulseberg**   
Partner

New York  
Intellectual Property  
Nominated by: Prominent Manufacturing Company

**Jeremy J. Taylor**  
Partner

San Francisco  
Intellectual Property Litigation  
Nominated by: Large Technology Company

## The BTI Client Service All-Stars 2020

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### BAKER DONELSON

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**Mark A. Baugh**  
Shareholder

Nashville  
Litigation  
Nominated by: Fortune 100 Financial Services Firm

**Bradley E. Trammell**  
Shareholder

Memphis  
Commercial Litigation  
Nominated by: Fortune 100 Financial Services Firm

### BAKER MCKENZIE

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**Regine W. Corrado**  
Office Managing Partner

Chicago  
Corporate Transactions and Restructurings  
Nominated by: Fortune 500 Manufacturing Company

**Erik Gutiérrez Zúñiga**  
Partner

Mexico City  
Corporate and Securities  
Nominated by: Large Chemicals Company

### BAKERHOSTETLER

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**Suzanne K. Hanselman**  
Partner

Cleveland  
Corporate Governance  
Nominated by: Prominent Chemicals Company

**Craig A. Hoffman**    
Partner

Cincinnati  
Digital Assets and Data Management  
Nominated by: Two Major Retailers

**Kevin W. Kirsch**  
Partner

Cincinnati  
Patent Litigation  
Nominated by: Large Manufacturing Company

### BARNES & THORNBURG

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**Scott N. Godes**  
Partner

Washington, D.C.  
Insurance Recovery and Counseling  
Nominated by: Large Retailer

**Tracy D. Knox**  
Partner

Chicago  
Complex Product Liability, Commercial and Real Estate Litigation  
Nominated by: Fortune 500 Manufacturing Company

**Deborah Pollack-Milgate**  
Partner

Indianapolis  
Patent, Trade Secret, Trademark and Complex Commercial Litigation  
Nominated by: Fortune 500 Manufacturing Company

**Dawn R. Rosemond**  
Partner

Fort Wayne  
Business Litigation  
Nominated by: Large Insurance Company

**Kenneth J. Yerkes**  
Partner

Indianapolis  
Employment Litigation  
Nominated by: Fortune 500 Retailer



## The BTI Client Service All-Stars 2020

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### BARTLIT BECK

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**Sean W. Gallagher**  
Partner

Chicago  
Commercial Litigation  
Nominated by: Fortune 100 Technology Company

**Jeffrey A. Hall**  
Partner

Chicago  
Litigation  
Nominated by: Fortune 100 Technology Company

### BASS, BERRY & SIMS

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**Lisa S. Rivera**  
Member

Nashville  
Civil and Criminal Healthcare Fraud and Abuse  
Nominated by: Prominent Healthcare Company

**Brian D. Roark**  
Member

Nashville  
Healthcare Fraud  
Nominated by: Fortune 500 Healthcare Company

### BECK REDDEN

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**Mark C. Rodriguez**  
Partner

Houston  
Energy Litigation  
Nominated by: Fortune 500 Energy Company

### BILZIN SUMBERG BAENA PRICE & AXELROD

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**Kelly Ruane Melchiondo**  
Partner

Miami  
Construction Litigation  
Nominated by: Prominent Chemicals Company

### BLACKWELL BURKE

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**Jerry W. Blackwell**   
Founder & Chairman

Minneapolis  
Litigation  
Nominated by: Fortune 100 Consumer Goods Manufacturer;  
Fortune 500 Food Company

**Mary S. Young**  
Partner

Minneapolis  
Class Actions Litigation  
Nominated by: Fortune 500 Food Company

### BLANK ROME

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**Justin A. Chiarodo**  
Partner

Washington, D.C.  
Government Contracts  
Nominated by: Prominent Telecom Company

## The BTI Client Service All-Stars 2020

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### BRADLEY

**W. Wayne Drinkwater**   
Partner

Jackson  
Litigation  
Nominated by: Major Insurance Company

**Laura P. Washburn**  
Partner

Birmingham  
Corporate and Securities  
Nominated by: Prominent Retailer

### BRENNAN / RECUPERO / CASCIONE / SCUNGIO & MCALLISTER

**Thomas S. Hemmendinger**  
Partner

Providence  
Bankruptcy, Restructuring & Creditors Rights  
Nominated by: Fortune 500 Transportation Company

### BRENNAN, MANNA & DIAMOND

**David J. Hrina**   
Member

Akron  
Intellectual Property  
Nominated by: Fortune 500 Manufacturing Company

### BRICKER & ECKLER

**Jennifer Nelson Carney**  
Partner

Columbus  
Healthcare  
Nominated by: Large Healthcare Company

**James F. Flynn**   
Managing Partner

Columbus  
Healthcare  
Nominated by: Major Healthcare Company

**Lisa M. Kathumbi**  
Partner

Columbus  
Labor and Employment Litigation  
Nominated by: Fortune 100 Insurance Company

### BRYAN CAVE LEIGHTON PAISNER

**Natalie Becker**  
Attorney

St. Louis  
Commercial Disputes  
Nominated by: Fortune 100 Financial Services Firm

**Louis F. Bonacorsi**  
Partner

St. Louis  
Complex Commercial Litigation  
Nominated by: Fortune 100 Financial Services Firm

### BUCHANAN INGERSOLL & ROONEY

**David L. Gordon**  
Shareholder

Princeton  
Litigation  
Nominated by: Fortune 500 Healthcare Company

## The BTI Client Service All-Stars 2020

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### CAHILL

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**Thomas J. Kavalier**  
Senior Counsel

New York  
Commercial Litigation  
Nominated by: Large Financial Services Firm

### CARLTON FIELDS

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**Markham R. Leventhal**   
Shareholder

Washington, D.C. and Miami  
Class Actions Litigation  
Nominated by: Prominent Insurance Company

**Joseph W. Swanson**  
Shareholder

Tampa  
Cybersecurity and Privacy Compliance,  
Incident Response, and Litigation  
Nominated by: Major Healthcare Company

### CARPENTER LIPPS & LELAND

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**Michael H. Carpenter**  
Partner

Columbus  
Litigation  
Nominated by: Fortune 100 Insurance Company

### CARRINGTON COLEMAN

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**Cathy Altman**  
Partner

Dallas  
Business Litigation  
Nominated by: Large Chemicals Company

### CARVER DARDEN

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**William T. Finn**  
Member

New Orleans  
Commercial Litigation  
Nominated by: Large Investment Bank

### CHAMBLISS

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**William P. Aiken**   
Shareholder

Chattanooga  
Mergers and Acquisitions  
Nominated by: Prominent Food Company

**William H. Pickering**   
Shareholder

Chattanooga  
Labor and Employment  
Nominated by: Large Food Company

### CHIESA SHAHINIAN & GIANTOMASI

---

**Edward B. Stevenson**   
Member

West Orange  
Corporate and Securities  
Nominated by: Major Technology Company

## The BTI Client Service All-Stars 2020

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### CHOATE

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**Michael H. Bunis**  
Partner

Boston  
IP Litigation  
Nominated by: Fortune 500 Technology Company

**Robert S. Frank, Jr.**   
Partner

Boston  
Litigation  
Nominated by: Fortune 500 Technology Company

**Melissa Bayer Tearney**  
Partner

Boston  
Government Investigations and Litigation  
Nominated by: Prominent Pharmaceutical Company

### CLEARY GOTTlieb

---

**Christopher E. Austin**  
Partner

New York  
Mergers and Acquisitions  
Nominated by: Fortune 100 Consumer Goods Manufacturer

**Brian Byrne**   
Partner

Washington, D.C.  
Antitrust  
Nominated by: Fortune 500 Manufacturing Company

### COLE, SCOTT & KISSANE

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**George Hooker**  
Partner

Miami  
Insurance Litigation  
Nominated by: Major Financial Services Firm

**Aram Megerian**  
Partner

Tampa  
Insurance Litigation  
Nominated by: Prominent Financial Services Firm

### CONNELL FOLEY

---

**Patrick J. Hughes**  
Partner

Cherry Hill  
Commercial Litigation  
Nominated by: Major Chemicals Company

### CONSTANGY, BROOKS, SMITH & PROPHETE

---

**Robert P. Floyd, III**  
Partner

Washington, D.C.  
Employment Litigation Prevention & Defense  
Nominated by: Fortune 500 Transportation Company

### COOLEY

---

**John C. Dwyer**  
Partner

Palo Alto  
Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

## The BTI Client Service All-Stars 2020

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### COVINGTON

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**James M. Garland**   
Partner

Washington, D.C.  
Complex Commercial Litigation  
Nominated by: Fortune 500 Transportation Company

**Corinne A. Goldstein**  
Senior Counsel

Washington, D.C.  
International Trade  
Nominated by: Fortune 500 Transportation Company

**Benedict M. Lenhart**  
Partner

Washington, D.C.  
Insurance Litigation  
Nominated by: Fortune 100 Technology Company

**Peter Lichtenbaum**  
Partner

Washington, D.C.  
International Regulatory Compliance and Trade  
Nominated by: Fortune 500 Transportation Company

**Clara J. Shin**  
Partner

San Francisco  
Intellectual Property Litigation  
Nominated by: Major Technology Company

**Sarah L. Wilson**  
Partner

Washington, D.C.  
Product Safety Litigation  
Nominated by: Fortune 100 Technology Company

### COX, CASTLE & NICHOLSON

---

**Adam B. Weissburg**  
Partner

Los Angeles  
Capital Markets  
Nominated by: Large Financial Services Firm

### CRAVATH, SWAINE & MOORE

---

**Evan R. Chesler**  
Partner

New York  
Litigation  
Nominated by: Fortune 100 Financial Services Firm

### CROWELL & MORING

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**Scott L. Winkelman**  
Partner

Washington, D.C.  
Mass Tort, Product, and Consumer Litigation  
Nominated by: Fortune 500 Transportation Company

## The BTI Client Service All-Stars 2020

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### DAVIS POLK

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**William H. Aaronson**  
Partner

New York  
Mergers and Acquisitions  
Nominated by: Prominent Technology Company

**Frances E. Bivens**  
Partner

New York  
Commercial Litigation  
Nominated by: Fortune 500 Electric Utility

**Louis L. Goldberg**  
Partner

New York  
Mergers and Acquisitions  
Nominated by: Prominent Financial Services Firm

**Ronan P. Harty**  
Partner

New York  
Antitrust Litigation  
Nominated by: Fortune 500 Manufacturing Company

**Phillip R. Mills**  
Partner

New York  
Mergers and Acquisitions  
Nominated by: Fortune 500 Manufacturing Company

**H. Oliver Smith**  
Partner

New York  
Corporate  
Nominated by: Large Financial Services Firm

### DAY PITNEY

---

**Elizabeth A. Alquist**  
Partner

Hartford  
Intellectual Property Litigation  
Nominated by: Large Consumer Goods Manufacturer

**Marie Caroline Bertrand**  
Partner

Hartford  
Commercial Real Estate and Development Transactions  
Nominated by: Large Financial Services Firm

**Michael P. Byrne**  
Partner

Stamford  
Commercial Real Estate and Development Transactions  
Nominated by: Major Financial Services Firm

**John W. Cerreta**  
Partner

Hartford  
Appellate and Mass Tort Litigation  
Nominated by: Fortune 100 Technology Company

## The BTI Client Service All-Stars 2020

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### DEBEVOISE & PLIMPTON

---

**Susan Reagan Gittes**  
Partner

New York  
Complex Civil Litigation  
Nominated by: Fortune 100 Insurance Company

**Gregory J. Lyons**   
Partner

New York  
Corporate  
Nominated by: Fortune 500 Investment Bank

**Maeve O'Connor**  
Partner

New York  
Insurance Litigation  
Nominated by: Fortune 100 Insurance Company

**Edwin G. Schallert**  
Of Counsel

New York  
Litigation  
Nominated by: Fortune 100 Insurance Company

**Bruce E. Yannett**  
Partner

New York  
White Collar & Regulatory Defense  
Nominated by: Fortune 100 Financial Services Firm

### DECHERT

---

**Sheila L. Birnbaum**   
Partner

New York  
Complex Product Liability Litigation  
Nominated by: Fortune 100 Insurance Company;  
Fortune 500 Energy Company; Major Pharmaceutical Company

**Andrew S. Boutros**  
Partner

Chicago & Washington, D.C.  
White Collar, Compliance and Investigations  
Nominated by: Global Technology Company

**Mark S. Cheffo**  
Partner

New York  
Product Liability and Mass Torts  
Nominated by: Major Pharmaceutical Company

**Douglas W. Dunham**  
Partner

New York  
Class Actions, Insurance Litigation, Products Liability  
Nominated by: Fortune 100 Insurance Company

## The BTI Client Service All-Stars 2020

---

### DENTONS

---

**Danette R. Davis**   
Partner

St. Louis  
Real Estate Transactions  
Nominated by: Prominent Investment Bank

**Laura Leigh Geist**   
Partner

San Francisco/Oakland  
Commercial Litigation  
Nominated by: Fortune 100 Insurance Company

**Gary A. Goodman**   
Partner

New York  
Real Estate Transactions  
Nominated by: Large Investment Bank

**Sandra D. Hauser**  
Partner

New York  
Commercial Litigation and Dispute Resolution  
Nominated by: Fortune 100 Insurance Company

**Sonia R. Martin**  
Partner

San Francisco/Oakland  
Litigation and Dispute Resolution  
Nominated by: Fortune 100 Insurance Company

### DESMARAIS LLP

---

**John M. Desmarais**  
Partner

New York  
Intellectual Property Litigation  
Nominated by: Fortune 100 Consumer Goods Manufacturer

### DINSMORE

---

**Jeffrey P. Hinebaugh**  
Partner

Cincinnati  
Commercial Litigation  
Nominated by: Fortune 500 Investment Bank



## The BTI Client Service All-Stars 2020

---

### DLA PIPER

---

**Jeff Baglio**  
Partner

San Diego  
Mergers and Acquisitions  
Nominated by: Fortune 100 Food Company

**Larissa S. Bifano**  
Partner

Boston  
Patent Prosecution  
Nominated by: Global Healthcare Company

**Julie A. Dunne**  
Shareholder

San Diego  
Employment Litigation  
Nominated by: Fortune 500 Food Company

**Victoria Lee**   
Partner

Silicon Valley  
Intellectual Property and Technology  
Nominated by: Fortune 500 Technology Company

**Alison M. Mitchell**  
Partner

Chicago  
Real Estate Finance  
Nominated by: Major Financial Services Firm

**Richard Newcomb**  
Partner

Washington, D.C.  
International Trade  
Nominated by: Fortune 100 Food Company

**Frank W. Ryan**  
Partner

New York  
Intellectual Property Litigation  
Nominated by: Fortune 100 Consumer Goods Manufacturer

**Andrew Serwin**  
Partner

San Diego  
Data Protection, Privacy and Security  
Nominated by: Fortune 500 Retailer

**Lisa Tenorio-Kutzkey**  
Partner

San Francisco  
Antitrust and Trade Regulation  
Nominated by: Global Chemicals Company

## The BTI Client Service All-Stars 2020

---

### DORSEY

---

**Sandra Edelman**   
Partner

New York  
Intellectual Property  
Nominated by: Major Food Company

**Tim Goodman**  
Partner

Minneapolis  
Tax and Employment Law  
Nominated by: Major Agriculture Company

**Michael A. Lindsay**   
Partner

Minneapolis  
Antitrust  
Nominated by: Major Agriculture Company

**Jamie N. Nafziger**  
Partner

Minneapolis  
U.S. and International Privacy Law  
Nominated by: Prominent Agriculture Company

**Peter Nelson**  
Partner

Minneapolis  
Complex Commercial Finance and Energy Transactions  
Nominated by: Large Agriculture Company

### DOWD BENNETT

---

**James F. Bennett**  
Partner

St. Louis  
Trial and Appellate Counsel  
Nominated by: Major Financial Services Firm

**Edward L. Dowd, Jr.**  
Partner

St. Louis  
Complex Civil, White Collar Crime, and Investigations  
Nominated by: Prominent Financial Services Firm

### DUANE MORRIS

---

**Richard A. Silfen**  
Partner

Philadelphia  
Mergers and Acquisitions; Capital Markets  
Nominated by: Fortune 500 Pharmaceutical Company

### EPSTEIN BECKER GREEN

---

**James J. Oh**  
Member

Chicago  
Employment, Labor & Workforce Management  
Nominated by: Fortune 100 Insurance Company

**Peter M. Stein**  
Member

Stamford  
Employment, Labor & Workforce Management  
Nominated by: Large Financial Services Firm

**Elizabeth S. Torkelsen**  
Associate

Stamford  
Employment Litigation  
Nominated by: Major Financial Services Firm

## The BTI Client Service All-Stars 2020

---

### EVERT WEATHERSBY HOUFF

---

**Clare M. Maisano**  
Associate

Baltimore  
Product Liability Litigation  
Nominated by: Large Manufacturing Company

### FAEGRE DRINKER

---

**Angela M. Christy**  
Partner

Minneapolis  
Real Estate  
Nominated by: Prominent Healthcare Company

**Nicole J. Leimer**  
Partner

Minneapolis  
Corporate Finance  
Nominated by: Fortune 500 Wholesaler

**Jesse Linebaugh**  
Partner

Des Moines  
Securities & Financial Litigation  
Nominated by: Large Insurance Company

**Jesse A. Witten**  
Partner

Washington, D.C.  
Healthcare Fraud and Abuse Litigation  
Nominated by: Large Pharmaceutical Company

### FARUKI IRELAND & COX

---

**Erin E. Rhinehart**  
Partner

Dayton  
Media and Communications Litigation  
Nominated by: Fortune 500 Chemicals Company

### FENWICK & WEST

---

**Charlene M. Morrow**  
Partner

Silicon Valley  
Litigation  
Nominated by: Prominent Telecom Company

### FISH & RICHARDSON

---

**David M. Barkan**  
Principal

Silicon Valley  
Intellectual Property Litigation  
Nominated by: Global Technology Company

**Kurt L. Glitzenstein**  
Principal

Boston  
Intellectual Property Litigation  
Nominated by: Fortune 500 Manufacturing Company

## The BTI Client Service All-Stars 2020

---

### FISHER PHILLIPS

---

**Brian J. Finucane**  
Partner

Kansas City  
Labor and Employment  
Nominated by: Prominent Financial Services Firm

**Todd B. Logsdon**  
Partner

Louisville  
Employment Litigation  
Nominated by: Fortune 500 Manufacturing Company

**J. Hagood Tighe**   
Partner

Columbia  
Labor and Employment  
Nominated by: Major Investment Bank

### FITCH EVEN

---

**Timothy P. Maloney**  
Partner

Chicago  
Patent Litigation  
Nominated by: Fortune 500 Manufacturing Company

### FOLEY & LARDNER

---

**Phillip M. Goldberg**  
Partner

Chicago  
Litigation  
Nominated by: Fortune 500 Manufacturing Company

**Jason M. Hille**   
Partner

Milwaukee  
Corporate  
Nominated by: Fortune 500 Manufacturing Company;  
Major Manufacturing Company

**Patricia J. Lane**   
Partner

Milwaukee  
Corporate  
Nominated by: Two Fortune 500 Manufacturing Companies

**James W. Matthews**  
Partner

Boston  
Litigation  
Nominated by: Large Pharmaceutical Company

**Patrick G. Quick**   
Partner

Milwaukee  
Corporate  
Nominated by: Fortune 500 Manufacturing Company

**Jennifer R. Urban**   
Partner

Milwaukee  
Cybersecurity  
Nominated by: Fortune 500 Manufacturing Company

## The BTI Client Service All-Stars 2020

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### FORDHARRISON

---

**Todd S. Aidman**  
Partner


Tampa  
Employment Litigation  
Nominated by: Major Food Company

**Allison Vasquez Saunders**  
Partner

Los Angeles  
Employment Litigation  
Nominated by: Prominent Food Company

### FRANZÉN AND SALZANO

---

**Loretta Salzano**   
Founding Partner

Peachtree Corners  
Compliance  
Nominated by: Prominent Investment Bank

### FREEBORN

---

**Matthew J. O'Hara**   
Partner

Chicago  
Litigation  
Nominated by: Prominent Manufacturing Company

### FRESHFIELDS BRUCKHAUS DERINGER

---

**Robert Schlossberg**  
Of Counsel

Washington, D.C.  
Antitrust, Competition and Trade  
Nominated by: Fortune 500 Pharmaceutical Company

### FRIED FRANK

---

**Steven Epstein**  
Partner

New York  
Corporate  
Nominated by: Fortune 500 Pharmaceutical Company

### FRILOT

---

**John J. Hainkel, III**  
Partner

New Orleans  
Mass Tort & Class Actions  
Nominated by: Fortune 500 Telecom Company

### FROST BROWN TODD

---

**Theresa A. Canaday**  
Partner

Louisville  
Litigation  
Nominated by: Large Energy Company

### GARFUNKEL WILD

---

**Merton G. Gollaher**  
Partner

Stamford  
Life Sciences Transactions  
Nominated by: Major Pharmaceutical Company

## The BTI Client Service All-Stars 2020

---

### GIBBS & BRUNS

---

**Kathy D. Patrick**  
Partner

Houston  
General Commercial Litigation  
Nominated by: Fortune 500 Energy Company

### GIBSON DUNN

---

**Ed Batts**   
Partner

Palo Alto  
Mergers and Acquisitions and Private Equity  
Nominated by: Fortune 500 Technology Company

**Barbara L. Becker**  
Partner

New York  
Mergers and Acquisitions  
Nominated by: Major Financial Services Firm

**Ryan T. Bergsieker**  
Partner

Denver  
Government Investigations, Complex Civil Litigation,  
and Cybersecurity  
Nominated by: Fortune 500 Healthcare Company

**Scott A. Edelman**  
Partner

Los Angeles  
Media, Entertainment and Technology Litigation  
Nominated by: Global Technology Company

**Barry Goldsmith**  
Partner

New York  
Securities Litigation  
Nominated by: Major Financial Services Firm

**Allyson N. Ho**  
Partner

Dallas  
Appellate and Constitutional Law  
Nominated by: Fortune 100 Wholesaler

**Perlette Michèle Jura**  
Partner

Los Angeles  
Litigation  
Nominated by: Global Food Company

**Samuel Liversidge**   
Partner

Los Angeles  
Litigation  
Nominated by: Fortune 500 Technology Company

**Jeffrey T. Thomas**    
Partner

Orange County  
Litigation  
Nominated by: Fortune 500 Technology Company;  
Large Pharmaceutical Company

**Andrew S. Tulumello**   
Partner

Washington, D.C.  
Class Actions  
Nominated by: Fortune 500 Financial Services Firm

**F. Joseph Warin**  
Partner

Washington, D.C.  
White Collar Defense and Investigations  
Nominated by: Fortune 100 Wholesaler

**Meryl L. Young**  
Partner

Orange County  
Securities Litigation  
Nominated by: Prominent Financial Services Firm

## The BTI Client Service All-Stars 2020

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### GOODWIN

---

**James O. Fleckner**  
Partner

Boston  
ERISA Litigation  
Nominated by: Fortune 500 Investment Bank

### GORDON & REES

---

**Marc T. Thirkell**  
Partner

Pittsburgh  
Commercial Litigation  
Nominated by: Fortune 500 Healthcare Company

### GREENBERG TRAURIG

---

**Warren S. Bloom**   
Co-Chair, Public Finance Practice

Orlando  
Public Finance  
Nominated by: Large Financial Services Firm

**James N. Boudreau**  
Co-Chair, Labor & Employment Practice

Philadelphia  
Labor & Employment  
Nominated by: Fortune 500 Professional Services Firm

**William Garner**  
Co-Chair, Energy & Natural Resources  
Practice and Chair, Renewable Energy Practice

Houston  
Energy & Natural Resources; Renewable Energy  
Nominated by: Fortune 500 Energy Company

**Gregory W. Kehoe**  
Shareholder

Tampa  
Litigation  
Nominated by: Prominent Healthcare Company

**Kenneth M. Minesinger**  
Co-Chair, Energy & Natural Resources Practice

Washington, D.C.  
Energy & Natural Resources  
Nominated by: Fortune 500 Energy Company

**Gregory E. Ostfeld**  
Shareholder

Chicago  
Class Actions and Products Liability Litigation  
Nominated by: Major Pharmaceutical Company

**Jeff E. Scott**  
Co-Chair, Litigation Practice

Los Angeles  
Litigation  
Nominated by: Global Technology Company

**Louis Smith**  
Shareholder

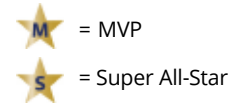
New Jersey  
Consumer Class Actions and Commercial Contract Disputes  
Nominated by: Global Investment Bank

**Sarah-Michelle Stearns**  
Associate

Dallas  
Commercial Litigation  
Nominated by: Large Technology Company

**David A. Zetoon**  
Co-Chair, U.S. Data, Privacy, and  
Cybersecurity Practice

Denver  
Data, Privacy, and Cybersecurity  
Nominated by: Prominent Professional Services Firm



## The BTI Client Service All-Stars 2020

---

### HARRIS BEACH

---

**Abbie Eliasberg Fuchs**  
Member

New York  
Mass Torts and Industry-Wide Litigation  
Nominated by: Fortune 500 Professional Services Firm

### HERRICK

---

**Alan D. Kaplan**  
Partner

New York  
Product Liability Litigation  
Nominated by: Fortune 500 Electric Utility

**Scott E. Mollen**  
Partner

New York  
Commercial Litigation  
Nominated by: Fortune 500 Electric Utility

### HILL WARD HENDERSON

---

**Scott McLaren**  
Shareholder

Tampa  
Commercial Litigation  
Nominated by: Large Healthcare Company

### HINSHAW & CULBERTSON

---

**Joshua G. Vincent**  
Partner

Chicago  
Appellate  
Nominated by: Large Manufacturing Company



## The BTI Client Service All-Stars 2020

---

### HOGAN LOVELLS

---

**Jonathan L. Diesenhaus**  
Partner

Washington, D.C.  
Litigation  
Nominated by: Prominent Healthcare Company

**Zhen (Katie) Feng**  
Office Managing Partner

Shanghai  
Intellectual Property Litigation  
Nominated by: Major Consumer Goods Manufacturer

**Gejaa T. Gobena**  
Partner

Washington, D.C.  
Litigation  
Nominated by: Large Healthcare Company

**Martin J. Hahn**  
Partner

Washington, D.C.  
Global Regulatory  
Nominated by: Large Food Company

**Craig A. Hoover**  
Partner

Washington, D.C.  
Litigation  
Nominated by: Fortune 100 Insurance Company

**Neal Katyal**  
Partner

Washington, D.C.  
Litigation, Arbitration, and Employment  
Nominated by: Global Food Company

**Jeffrey G. Schneider**  
Partner

New York  
Global Regulatory  
Nominated by: Major Healthcare Company

**Clifford D. Stromberg**  
Partner

Washington, D.C.  
Global Regulatory  
Nominated by: Prominent Healthcare Company

**Dr. Leopold von Gerlach**  
Chair

Hamburg  
Intellectual Property, Media, and Technology  
Nominated by: Prominent Consumer Goods Manufacturer

## The BTI Client Service All-Stars 2020

---

### HOLLAND & KNIGHT

---

**Susan Jennifer Booth**  
Partner

Los Angeles  
Real Estate Finance  
Nominated by: Prominent Financial Services Firm

**William P. Byrne**  
Partner

Jacksonville  
Contracts  
Nominated by: Fortune 500 Transportation Company

**Ivan A. Colao**  
Partner

Jacksonville  
Corporate and Securities and Mergers and Acquisitions  
Nominated by: Prominent Retailer

**Tom Davis**  
Partner

Washington, D.C.  
Congressional Investigations, Land Use and Legislative Strategy  
Nominated by: Large Retailer

**Robert S. Hill**  
Partner

Dallas  
Litigation and Dispute Resolution  
Nominated by: Large Telecom Company

**Jeffrey W. Mittleman**  
Partner

Boston  
Health, Regulatory and Corporate Law  
Nominated by: Fortune 500 Healthcare Company

**Christian B. Nagel**  
Partner

Tysons  
Government Contracts  
Nominated by: Large Telecom Company

**Mary Goodrich Nix**  
Partner

Dallas  
Complex Commercial and Employment Litigation  
Nominated by: Major Telecom Company

**Joshua C. Prever**  
Partner

Fort Lauderdale  
Financial Services Regulatory, Torts, and Securities Litigation  
Nominated by: Global Investment Bank

**James D. Smeallie**  
Partner

Boston  
Litigation and Dispute Resolution  
Nominated by: Major Insurance Company

**David I. Spector**  
Partner

West Palm Beach  
Insurance Fraud and Recovery Litigation  
Nominated by: Fortune 100 Insurance Company

### HOLLINGSWORTH

---

**Joe G. Hollingsworth**  
Partner

Washington, D.C.  
Litigation  
Nominated by: Global Pharmaceutical Company

**Robert E. Johnston**  
Partner

Washington, D.C.  
Pharmaceutical Product Liability Litigation  
Nominated by: Global Pharmaceutical Company

## The BTI Client Service All-Stars 2020

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### HONIGMAN

---

**Paula E. Litt**  
Partner

Chicago  
Litigation  
Nominated by: Major Investment Bank

### HUNTON ANDREWS KURTH

---

**Lori Elliott Jarvis**   
Partner

Richmond  
Product Liability and Mass Tort Litigation  
Nominated by: Fortune 500 Chemicals Company

**Peter K. O'Brien**  
Partner

New York  
Capital Markets and Securities  
Nominated by: Major Investment Bank

**Randall S. Parks**  
Partner

Richmond  
Outsourcing, Technology and Commercial Contracting  
Nominated by: Major Retailer

**Robert M. Rolfe**  
Partner

Richmond  
Energy Litigation  
Nominated by: Major Energy Company

### HUSCH BLACKWELL

---

**Joseph "Joe" V. Geraci**  
Partner

Austin  
Healthcare  
Nominated by: Major Healthcare Company

### ICE MILLER

---

**Amy K. Fisher**  
Partner

Indianapolis  
Product Liability Litigation  
Nominated by: Global Pharmaceutical Company

### JACKSON LEWIS

---

**Stephanie E. Lewis**  
Office Managing Principal

Greenville  
Employment Litigation  
Nominated by: Fortune 500 Pharmaceutical Company

**Richard Margulies**  
Office Managing Principal

Jacksonville  
Non-Competes and Protection Against Unfair Competition  
Nominated by: Major Retailer

**Daniel D. Schudroff**   
Principal

New York  
Employment Litigation  
Nominated by: Prominent Technology Company

### JACKSON WALKER

---

**Robert P. Latham**  
Partner

Dallas  
Media Law and Intellectual Property Litigation  
Nominated by: Prominent Telecom Company

## The BTI Client Service All-Stars 2020

---

### JONES DAY

---

**Yvette McGee Brown**  
Partner

Columbus  
Business & Tort Litigation  
Nominated by: Fortune 100 Insurance Company

**Scott W. Cowan**  
Partner

Houston  
Business & Tort Litigation  
Nominated by: Global Chemicals Company

**John G. Froemming**  
Partner

Washington, D.C.  
Intellectual Property  
Nominated by: Major Manufacturing Company

**Lyle G. Ganske**  
Partner

Cleveland and Houston  
Mergers & Acquisitions  
Nominated by: Large Chemicals Company

**Brian Hershman**  
Partner

Los Angeles  
Business & Tort Litigation  
Nominated by: Global Healthcare Company

**Jeffrey J. Jones**   
Partner

Detroit  
Commercial Litigation  
Nominated by: Fortune 500 Chemicals Company

**Lisa M. Ledbetter**  
Partner

Washington, D.C.  
Financial Markets  
Nominated by: Large Investment Bank

**John J. Normile**  
Partner

New York  
Intellectual Property  
Nominated by: Prominent Pharmaceutical Company

**Stephanie E. Parker**  
Practice Leader

Atlanta  
Business & Tort Litigation  
Nominated by: Fortune 500 Telecom Company

**James L. Poth**  
Partner

Irvine  
Healthcare & Life Sciences  
Nominated by: Major Healthcare Company

**Bruce W. Raphael**  
Of Counsel

Boston  
Mergers and Acquisitions  
Nominated by: Prominent Insurance Company

**William B. Rowland**  
Partner

Atlanta  
Mergers and Acquisitions  
Nominated by: Fortune 500 Chemicals Company

**Michael J. Solecki**   
Partner

Cleveland  
Financial Markets  
Nominated by: Major Chemicals Company

**Kate Wallace**  
Partner

Boston  
Business & Tort Litigation  
Nominated by: Global Healthcare Company

## The BTI Client Service All-Stars 2020

---

### JONES WALKER

---

**William W. Horton**  
Partner

Birmingham  
Healthcare Transactions, Compliance, and Governance  
Nominated by: Large Healthcare Company

**Tracy E. Kern**  
Partner

New Orleans  
Employment Litigation  
Nominated by: Fortune 500 Retailer

**Andrew R. Lee**  
Partner

New Orleans  
Litigation  
Nominated by: Major Investment Bank

**Laurie M. Riley**  
Partner

Miami  
Employment Litigation  
Nominated by: Fortune 500 Retailer

### K&L GATES

---

**Christina N. Goodrich**  
Partner

Los Angeles  
Intellectual Property Litigation  
Nominated by: Fortune 500 Financial Services Firm

**Charles F. Rysavy**  
Partner

Newark  
Complex Commercial Litigation  
Nominated by: Fortune 500 Electric Utility

### KATTEN

---

**Eric T. Gortner**  
Partner

Chicago  
Litigation  
Nominated by: Fortune 100 Insurance Company

**Jitty Malik, PhD**  
Partner

Charlotte  
Intellectual Property  
Nominated by: Large Pharmaceutical Company

**Jonathan L. Marks**  
Partner

Chicago  
Insurance and Healthcare Fraud Litigation  
Nominated by: Fortune 100 Insurance Company

**Deepro R. Mukerjee**  
Partner

New York  
Intellectual Property  
Nominated by: Major Pharmaceutical Company

**Ross O. Silverman**  
Partner

Chicago  
Litigation  
Nominated by: Fortune 100 Insurance Company

**Joel R. Weiner**  
Partner

Los Angeles  
Entertainment Business Litigation  
Nominated by: Global Technology Company

## The BTI Client Service All-Stars 2020

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### KEESAL, YOUNG & LOGAN

---

**Justin Hectus**  
CIO/CISO

Long Beach  
Cybersecurity and Privacy  
Nominated by: Fortune 500 Technology Company

### KELLY HART

---

**J. Chad Arnette**  
Partner

Fort Worth  
Litigation  
Nominated by: Fortune 500 Energy Company

### KILPATRICK TOWNSEND

---

**Gregory S. Gilchrist**  
Partner

San Francisco  
Litigation  
Nominated by: Large Consumer Goods Manufacturer

**John P. Jett**  
Partner

Atlanta  
Commercial and Intellectual Property Litigation  
Nominated by: Fortune 500 Retailer

**John C. Livingston**  
Partner

Raleigh  
Real Estate Investment & Management  
Nominated by: Fortune 500 Technology Company

## The BTI Client Service All-Stars 2020

---

### KING & SPALDING

---

**Morton D. Dubin II**  
Partner

New York  
Trial & Global Disputes  
Nominated by: Fortune 100 Chemicals Company

**Kristen Renee Fournier**  
Partner

New York  
Trial & Global Disputes  
Nominated by: Fortune 100 Chemicals Company

**Stephen L. Goff**  
Partner

Sacramento  
Healthcare  
Nominated by: Prominent Healthcare Company

**Mark A. Jensen**  
Partner

Washington, D.C.  
Special Matters and Government Investigations  
Nominated by: Large Pharmaceutical Company

**Stephanie F. Johnson**  
Partner

Atlanta  
Healthcare  
Nominated by: Large Healthcare Company

**Damien J. Marshall**  
Partner

New York  
Trial & Global Disputes  
Nominated by: Global Investment Bank

**Russell B. Richards**   
Partner

Atlanta  
Corporate, Finance and Investments  
Nominated by: Fortune 500 Food Company

**Mike Stenglein**   
Partner

Austin  
Trial & Global Disputes  
Nominated by: Major Energy Company

## The BTI Client Service All-Stars 2020

---

### KIRKLAND & ELLIS

---

**Nader R. Boulos, P.C.**  
Partner

Chicago  
Complex Commercial Litigation  
Nominated by: Fortune 100 Chemicals Company

**Nicola Dagg**  
Partner

London  
Intellectual Property Litigation  
Nominated by: Fortune 100 Pharmaceutical Company

**Jeanne M. Heffernan, P.C.**  
Partner

New York  
Patent and Trademark Infringement Litigation  
Nominated by: Fortune 100 Consumer Goods Manufacturer

**Douglas J. Kurtenbach, P.C.**  
Partner

Chicago  
Products Liability, Mass Tort and Toxic Tort  
Nominated by: Fortune 100 Chemicals Company

**Andrew R. McGaan, P.C.**  
Partner

Chicago  
Products Liability Litigation  
Nominated by: Fortune 100 Chemicals Company

**Dennis M. Myers, P.C.**   
Partner

Chicago  
Capital Markets  
Nominated by: Fortune 500 Manufacturing Company

**Greg Polins**  
Partner

Chicago  
Intellectual Property Litigation  
Nominated by: Prominent Technology Company

**Craig S. Primis, P.C.**   
Partner

Washington, D.C.  
Litigation  
Nominated by: Fortune 100 Aerospace Company

### KLEINFELD, KAPLAN & BECKER

---

**Peter R. Mathers**  
Partner

Washington, D.C.  
FDA Regulatory  
Nominated by: Large Pharmaceutical Company

### KUTAK ROCK

---

**Nicole Pszczolkowski Moriarty**  
Partner

Washington, D.C.  
Corporate and Government Services  
Nominated by: Fortune 500 Manufacturing Company



## The BTI Client Service All-Stars 2020

---

### LANE POWELL

---

**Stanton P. Beck**  
Shareholder

Seattle  
Construction Litigation  
Nominated by: Large Wholesaler

**Paige L. Davis**  
Shareholder

Seattle  
Corporate, Securities and Mergers and Acquisitions  
Nominated by: Major Wholesaler

**Lewis M. Horowitz**  
Shareholder

Seattle  
Taxation  
Nominated by: Major Wholesaler

**Gail E. Mautner**  
Shareholder

Seattle  
Fiduciary Litigation  
Nominated by: Prominent Wholesaler

**Michael E. Morgan**  
Shareholder

Seattle  
Corporate, Securities and Mergers and Acquisitions  
Nominated by: Prominent Wholesaler

**James B. Zack**  
Associate

Seattle  
Bankruptcy and Creditors' Rights  
Nominated by: Large Wholesaler

### LASH & GOLDBERG

---

**Martin B. Goldberg**  
Partner

Miami  
Healthcare Litigation  
Nominated by: Fortune 500 Healthcare Company

## The BTI Client Service All-Stars 2020

---

### LATHAM & WATKINS

---

**Alanna Andrew**  
Associate

London  
Complex Commercial Litigation  
Nominated by: Fortune 500 Financial Services Firm

**John H. Chory**  
Partner

Boston  
Emerging Companies  
Nominated by: Fortune 500 Technology Company

**Martin Davies**  
Partner

London  
Complex Commercial Litigation  
Nominated by: Fortune 500 Financial Services Firm

**David R. Hazelton**  
Partner

Washington, D.C.  
White Collar Defense & Investigations  
Nominated by: Fortune 500 Manufacturing Company

**Courtenay Myers Lima**  
Partner

New York  
Capital Markets  
Nominated by: Prominent Financial Services Firm

**Adam L. Perlman**  
Partner

Washington, D.C.  
Intellectual Property Litigation  
Nominated by: Large Pharmaceutical Company

**Cary R. Perlman**   
Partner

Chicago  
Environmental Litigation  
Nominated by: Fortune 500 Manufacturing Company

### LATHROP GPM

---

**David T. M. Powell**  
Counsel

Kansas City  
Complex Commercial Litigation  
Nominated by: Fortune 500 Manufacturing Company

**Eric L. Yaffe**  
Partner

Washington, D.C.  
Litigation  
Nominated by: Large Food Company

### LISKOW & LEWIS

---

**Robert B. McNeal**  
Shareholder

New Orleans  
Litigation  
Nominated by: Major Chemicals Company

## The BTI Client Service All-Stars 2020

---

### LITTLER

---

**Michelle Barrett Falconer**  
Shareholder

San Francisco  
Leaves of Absence and Disability Accommodation  
Nominated by: Large Technology Company

**Adam P. Forman**  
Shareholder

Boston  
Employment  
Nominated by: Fortune 500 Technology Company

**Jeffrey B. Jones**  
Office Managing Shareholder

Orlando  
Labor and Employment Litigation  
Nominated by: Fortune 100 Insurance Company

**Patricia J. Martin**  
Office Managing Shareholder

St. Louis  
Employment Litigation  
Nominated by: Prominent Professional Services Firm

**Alan L. McLaughlin**  
Shareholder

Denver  
Employment Litigation  
Nominated by: Fortune 500 Manufacturing Company

**Lindbergh Porter**   
Chairperson of the Board

San Francisco  
Employment Litigation  
Nominated by: Prominent Hospitality Company

**A. Michael Weber**  
Shareholder

New York  
Employment Litigation  
Nominated by: Large Food Company

### LOCKE LORD

---

**Gregory T. Casamento**  
Office Managing Partner

New York  
Litigation  
Nominated by: Global Investment Bank

### LURIE, ZEPEDA, SCHMALZ, HOGAN & MARTIN

---

**Bruce J. Lurie**  
Of Counsel

Los Angeles  
Litigation  
Nominated by: Major Construction Company

### MACFARLANE FERGUSON & MCMULLEN

---

**Brian J. Aungst, Jr.**  
Shareholder

Clearwater  
Business Litigation  
Nominated by: Major Healthcare Company

### MANATT

---

**Gregory N. Pimstone**  
Partner

Los Angeles  
Healthcare Litigation  
Nominated by: Large Healthcare Company

## The BTI Client Service All-Stars 2020

---

### MARSHALL DENNEHEY

---

**Frank P. Leanza**  
Shareholder

Roseland  
Healthcare Liability  
Nominated by: Fortune 500 Healthcare Company

### MAYER BROWN

---

**Scott A. Chesin**  
Partner

New York  
Supreme Court & Appellate  
Nominated by: Fortune 500 Consumer Goods Manufacturer

**Dale J. Giali**   
Partner

Los Angeles  
Litigation & Dispute Resolution  
Nominated by: Global Food Company; Fortune 500  
Consumer Goods Manufacturer

**Charles Salem Hallab**  
Partner

Washington, D.C. and Dubai  
Corporate & Securities  
Nominated by: Fortune 500 Chemicals Company

**Lucy L. Holifield**  
Associate

Chicago  
Litigation & Dispute Resolution  
Nominated by: Fortune 100 Financial Services Firm

**Elizabeth Mann**  
Partner

Los Angeles  
Healthcare Litigation and Regulatory  
Nominated by: Large Hospitality Company

**Andrew S. Marovitz**    
Partner

Chicago  
Antitrust Litigation  
Nominated by: Global Investment Bank;  
Global Manufacturing Company

**Paul E. Meyer**  
Partner

Chicago  
Real Estate Markets  
Nominated by: Global Insurance Company

**Monique J. Mulcare**  
Counsel

New York  
Restructuring  
Nominated by: Global Investment Bank

**Carmine R. Zarlenga**  
Partner

Washington, D.C.  
Complex Litigation  
Nominated by: Global Food Company

## The BTI Client Service All-Stars 2020

---

### MAYNARD COOPER & GALE

---

**John N. Bolus**  
Shareholder

Birmingham  
Banking / Insurance and Financial Services Litigation  
Nominated by: Fortune 500 Investment Bank

**Maibeth J. Porter**  
Shareholder

Birmingham  
Litigation  
Nominated by: Fortune 500 Investment Bank

**Thomas W. Thagard, III**  
Shareholder

Birmingham  
Complex Commercial Litigation  
Nominated by: Fortune 500 Investment Bank

### MCDERMOTT WILL & EMERY

---

**George W. Benson**   
Counsel

Chicago  
Tax Planning and Litigation  
Nominated by: Prominent Agriculture Company

**Diane M. Morgenthaler**  
Partner

Chicago  
Employee Benefits and Executive Compensation  
Nominated by: Prominent Chemicals Company

**Michael S. Poulos**  
Partner

Chicago  
Consumer Fraud, Securities, and Insurance Litigation  
Nominated by: Prominent Healthcare Company

**David S. Rosenbloom**    
Partner

Chicago  
Litigation  
Nominated by: Major Manufacturing Company;  
Major Pharmaceutical Company

**Thomas Sauermilch**  
Partner

New York  
Mergers and Acquisitions  
Nominated by: Large Chemicals Company

### MCELROY, DEUTSCH, MULVANEY & CARPENTER

---

**Peter A. Gaudioso**  
Partner

Morristown  
Complex Construction Litigation  
Nominated by: Major Chemicals Company

## The BTI Client Service All-Stars 2020

---

### MCGUIREWOODS

---

**Charles D. Case**  
Partner

Raleigh  
Environmental Compliance and Administrative Law  
Nominated by: Fortune 500 Electric Utility

**Geoffrey C. Cockrell**   
Partner

Chicago  
Private Equity  
Nominated by: Large Agriculture Company

**Cheryl L. Haas**  
Partner

Atlanta  
Financial Litigation  
Nominated by: Large Financial Services Firm

**Makram B. Jaber**  
Partner

Washington, D.C.  
Environmental Compliance  
Nominated by: Fortune 500 Electric Utility

**Matthew C. Kane**  
Partner

Los Angeles  
Labor and Employment  
Nominated by: Fortune 100 Wholesaler

**Joanne Katsantonis**  
Partner

Richmond  
Energy Transactions  
Nominated by: Fortune 500 Energy Company

**Michael R. Phillips**  
Partner

Chicago  
Labor and Employment  
Nominated by: Large Professional Services Firm

**Joseph K. Reid III**  
Partner

Richmond  
Regulatory  
Nominated by: Fortune 500 Energy Company

**Brian C. Riopelle**  
Partner

Richmond  
IP Litigation/Patents  
Nominated by: Major Telecom Company

### MERCHANT & GOULD

---

**Andrew S. Ehard**  
Partner

Minneapolis  
Trademark  
Nominated by: Fortune 500 Wholesaler

### MESSNER REEVES

---

**Caleb Meyer**   
Partner

Denver  
Litigation  
Nominated by: Fortune 500 Telecom Company

### MILLER CANFIELD

---

**Edward H. Rice**  
Principal

Chicago  
Intellectual Property Litigation  
Nominated by: Prominent Manufacturing Company

## The BTI Client Service All-Stars 2020

---

### MINTZ

---

**Robert I. Bodian**  
Managing Member

New York  
Litigation  
Nominated by: Fortune 500 Financial Services Firm

**Robert E. Burwell**   
Member

San Francisco  
Corporate and Securities  
Nominated by: Fortune 500 Wholesaler

**Theresa C. Carnegie**  
Member

Washington, D.C.  
Healthcare Compliance, Fraud & Abuse, and Regulatory Counseling  
Nominated by: Fortune 500 Healthcare Company

**E. Crystal Lopez**  
Associate

Los Angeles  
Class Action Defense  
Nominated by: Fortune 500 Wholesaler

**Joseph M. Miller**  
Member

Washington, D.C.  
Antitrust  
Nominated by: Prominent Healthcare Company

### MITCHELL SILBERBERG & KNUPP

---

**Elaine K. Kim**  
Partner

Los Angeles  
Intellectual Property Litigation  
Nominated by: Global Technology Company

## The BTI Client Service All-Stars 2020

---

### MORGAN LEWIS

---

**Michael L. Banks**  
Partner

Philadelphia  
Employment Litigation  
Nominated by: Fortune 500 Construction Company

**Robert Jon Hendricks**  
Partner

San Francisco  
Employment Litigation  
Nominated by: Fortune 500 Financial Services Firm

**Michael S. Kraut**  
Partner

New York  
Complex Securities and Commercial Litigation  
Nominated by: Global Investment Bank

**Alan B. Leeds**  
Partner

Princeton  
Life Sciences Transactions  
Nominated by: Prominent Pharmaceutical Company

**Barbara Murphy Melby**  
Partner

Philadelphia  
Technology, Outsourcing & Commercial Transactions  
Nominated by: Global Investment Bank

**Gregory T. Parks**  
Partner

Philadelphia  
Privacy and Cybersecurity  
Nominated by: Prominent Retailer

**Steven A. Reed**  
Partner

Philadelphia  
Litigation  
Nominated by: Major Pharmaceutical Company

**John M. Rosenthal**  
Partner

San Francisco  
Bankruptcy & Restructuring  
Nominated by: Global Investment Bank

**Colby W. Smith**  
Partner

Philadelphia  
Mergers and Acquisitions  
Nominated by: Fortune 500 Aerospace Company

### MORRISON & FOERSTER

---

**Dan Marmalefsky**  
Partner

Los Angeles  
Securities Litigation  
Nominated by: Major Telecom Company

**Colette Reiner Mayer**   
Partner

Palo Alto  
Intellectual Property Litigation  
Nominated by: Fortune 500 Technology Company

### MUCH

---

**Ed Walsh**  
Principal

Chicago  
Environmental  
Nominated by: Large Manufacturing Company



## The BTI Client Service All-Stars 2020

---

### NIXON PEABODY

---

**John C. Gatz**  
Partner

Chicago  
Patent Prosecution, Counseling and Litigation  
Nominated by: Large Manufacturing Company

**David S. Rosenthal**  
Partner

Boston  
Labor and Employment  
Nominated by: Fortune 500 Investment Bank

### NORTON ROSE FULBRIGHT

---

**Robin Adelstein**  
Global Head of Antitrust and Competition

New York  
Antitrust and Competition  
Nominated by: Prominent Pharmaceutical Company

**C. Mark Baker**  
Global Co-Head of International Arbitration

Houston  
International Arbitration  
Nominated by: Fortune 500 Professional Services Firm

**Jane E. Caskey**  
Global Head of Risk Advisory

Toronto  
Trademarks and Patent Litigation  
Nominated by: Prominent Chemicals Company

**Janet Grove**  
Head of Canadian Life Sciences  
Transactions  
and Healthcare Group

Vancouver  
Technology and Health Sciences Mergers and Acquisitions  
  
Nominated by: Large Chemicals Company

### NUTTER

---

**Mary K. Ryan**  
Partner

Boston  
Real Estate, Land Use and Environmental Litigation  
Nominated by: Major Manufacturing Company

### OGLETREE DEAKINS

---

**Ron Chapman, Jr.**   
Shareholder

Dallas  
Labor and Employment Litigation  
Nominated by: Fortune 500 Professional Services Firm

**A. Craig Cleland**   
Shareholder

Atlanta  
Employment Litigation  
Nominated by: Fortune 500 Wholesaler

**Gregg M. Lemley**  
Shareholder

St. Louis  
Employment Litigation  
Nominated by: Prominent Professional Services Firm

## The BTI Client Service All-Stars 2020

---

### O'MELVENY

---

**Hannah Y. Chanoine**  
Partner

New York  
Consumer Class Actions  
Nominated by: Fortune 100 Pharmaceutical Company

**Lisa B. Pensabene**  
Partner

New York  
Patent & Technology Litigation  
Nominated by: Global Pharmaceutical Company

### ORRICK

---

**Howard Goldwasser**   
Partner

New York  
Structured Finance  
Nominated by: Prominent Investment Bank

**Carl Lyon**  
Partner

New York  
Energy & Project Finance  
Nominated by: Major Electric Utility

### PATTERSON BELKNAP

---

**William F. Cavanaugh, Jr.**  
Partner

New York  
Litigation  
Nominated by: Global Chemicals Company

**Jeffrey S. Ginsberg**  
Partner

New York  
Intellectual Property Litigation  
Nominated by: Global Chemicals Company

**Joshua Kipnees**  
Partner

New York  
Complex Commercial Litigation  
Nominated by: Fortune 100 Pharmaceutical Company

**Adeel A. Mangi**  
Partner

New York  
Complex Commercial Litigation  
Nominated by: Fortune 100 Pharmaceutical Company

**Steven A. Zalesin**  
Partner

New York  
Complex Commercial Litigation  
Nominated by: Fortune 100 Pharmaceutical Company

### PAUL, WEISS

---

**Brad S. Karp**  
Chairman

New York  
Litigation  
Nominated by: Fortune 500 Financial Services Firm

### PERKINS COIE

---

**David P. Chiappetta**  
Partner

San Francisco  
Complex Commercial Litigation  
Nominated by: Fortune 500 Financial Services Firm

## The BTI Client Service All-Stars 2020

---

### PICKARD DJINIS AND PISARRI

---

**Paul J. Bazil**  
Partner

Washington, D.C.  
Securities Enforcement Defense, Securities Litigation and Arbitration  
Nominated by: Large Financial Services Firm

### PILLSBURY

---

**John R. Heisse**  
Partner

San Francisco  
Construction Counseling & Dispute Resolution  
Nominated by: Prominent Construction Company

### POLSINELLI

---

**John Peterson**  
Office Managing Partner

Nashville  
Commercial Litigation  
Nominated by: Fortune 500 Financial Services Firm

### PORZIO, BROMBERG & NEWMAN

---

**Diane Fleming Averell**  
Principal

Morristown  
Litigation  
Nominated by: Prominent Manufacturing Company

**Eric L. Probst**  
Principal

Morristown  
Corporate, Commercial and Business Litigation  
Nominated by: Large Manufacturing Company

### QUARLES & BRADY

---

**Lucy R. Dollens**  
Office Managing Partner

Indianapolis  
Complex Commercial Litigation  
Nominated by: Major Manufacturing Company

**Ryan P. Morrison**  
Partner

Milwaukee  
Corporate Finance/Securities  
Nominated by: Fortune 500 Manufacturing Company

### QUINN EMANUEL URQUHART & SULLIVAN

---

**James R. Asperger**  
Partner

Los Angeles  
White Collar Crime & Government Investigations  
Nominated by: Prominent Telecom Company

**David M. Grable**  
Partner

Los Angeles  
Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

**Raymond N. Nimrod**  
Partner

New York  
Intellectual Property Litigation  
Nominated by: Fortune 100 Chemicals Company

## The BTI Client Service All-Stars 2020

---

### RAWLE & HENDERSON

---

**John C. McMeekin, II**  
Partner

Philadelphia  
Toxic and Mass Torts, Class Actions, and Insurance  
Coverage Litigation  
Nominated by: Major Construction Company

### REED SMITH

---

**Jeb Clulow**   
Partner

London  
Transportation  
Nominated by: Fortune 500 Food Company

**Mara D. Curtis**  
Partner

Los Angeles  
Labor and Employment  
Nominated by: Fortune 500 Transportation Company

**Linda S. Husar**   
Senior Counsel

Los Angeles  
Labor and Employment  
Nominated by: Fortune 500 Transportation Company

**Traci S. Rea**  
Partner

Pittsburgh  
Complex Commercial Litigation  
Nominated by: Prominent Construction Company

### RILEY SAFER HOLMES & CANCELA

---

**Joseph A. Cancela, Jr.**  
Partner

Chicago  
Complex Commercial Class Actions  
Nominated by: Fortune 100 Insurance Company

### RILEY WARNOCK & JACOBSON

---

**John R. Jacobson**  
Attorney

Nashville  
Commercial Litigation  
Nominated by: Fortune 500 Healthcare Company

### ROPES & GRAY

---

**Robert G. Jones**  
Partner

Boston  
Business and Securities Litigation  
Nominated by: Fortune 500 Investment Bank

### ROSCHIER

---

**Arto Linnervuo**  
Partner

Helsinki  
Outsourcing, Digitalization & TMT  
Nominated by: Major Technology Company

### ROSENBERG & ESTIS

---

**Warren A. Estis**  
Member

New York  
Litigation  
Nominated by: Large Construction Company

## The BTI Client Service All-Stars 2020

---

### SACKS RICKETTS & CASE

---

**Luanne Sacks**  
Founding Partner

San Francisco  
Class Actions  
Nominated by: Major Technology Company

### SAUL EWING ARNSTEIN & LEHR

---

**Evan J. Foster**  
Partner

Chesterbrook  
Cybersecurity and Privacy  
Nominated by: Large Pharmaceutical Company

### SCHIFF HARDIN

---

**Paula J. Morency**  
Partner

Chicago  
Litigation and Dispute Resolution  
Nominated by: Fortune 500 Hospitality Company

### SEYFARTH SHAW

---

**Lorie E. Almon**  
Partner

New York  
Employment Litigation  
Nominated by: Fortune 100 Insurance Company

**Brett C. Bartlett**  
Partner

Atlanta  
Labor & Employment  
Nominated by: Fortune 500 Retailer

**Kathy P. Josephson**  
Partner

Chicago  
Commercial Litigation  
Nominated by: Fortune 100 Insurance Company

**Mark A. Lies**   
Partner

Chicago  
Labor & Employment  
Nominated by: Prominent Manufacturing Company

**Gerald L. Maatman, Jr.**  
Partner

Chicago  
Employment Litigation  
Nominated by: Fortune 500 Food Company

**Ellen E. McLaughlin**  
Partner

Chicago  
Employment Litigation  
Nominated by: Fortune 100 Technology Company

**Vincent A. Sama**  
Partner

New York  
Complex Commercial and Financial Litigation  
Nominated by: Fortune 100 Insurance Company

### SHEARMAN & STERLING

---

**Alain Dermarker**  
Partner

Dallas  
Mergers & Acquisitions  
Nominated by: Fortune 500 Technology Company

## The BTI Client Service All-Stars 2020

---

### SHEEHY, WARE & PAPPAS

---

**Raymond A. Neuer**  
Shareholder

Houston  
Litigation  
Nominated by: Fortune 500 Professional Services Firm

### SHEPPARD MULLIN

---

**Craig Cardon**  
Partner

Los Angeles  
Privacy and Cybersecurity  
Nominated by: Major Consumer Goods Manufacturer

**Frank Falzetta**  
Partner

Los Angeles  
Insurance Litigation and Class Actions  
Nominated by: Fortune 100 Insurance Company

**Moe Keshavarzi**  
Partner

Los Angeles  
Litigation  
Nominated by: Major Healthcare Company

**Nancy E. Pritikin**  
Partner

Silicon Valley  
Employment Class Actions  
Nominated by: Major Food Company

**Adam R. Rosenthal**  
Partner

San Diego  
Employment Litigation  
Nominated by: Prominent Food Company

### SHOOK, HARDY & BACON

---

**Walter L. Cofer**  
Co-Chair of Practice Group

Kansas City  
Product Liability Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

**William P. Geraghty**   
Partner

Miami  
Product Liability Defense Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

**Lynn H. Murray**   
Managing Partner

Chicago  
Business Litigation  
Nominated by: Global Manufacturing Company

**Kenneth J. Reilly**  
Partner

Miami  
Product Liability Defense Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

## The BTI Client Service All-Stars 2020

---

### SIDLEY

---

**Raymond A. Atkins, Ph.D.**  
Partner

Washington, D.C.  
Transportation  
Nominated by: Fortune 500 Transportation Company

**Mike Bettinger**  
Partner

San Francisco  
IP Litigation  
Nominated by: Global Technology Company

**David C. Giardina**  
Partner

Chicago  
Antitrust and Intellectual Property Litigation  
Nominated by: Global Technology Company

**Jaime L. M. Jones**  
Partner

Chicago  
Healthcare Enforcement and Litigation  
Nominated by: Fortune 500 Healthcare Company

**Jodi E. Lopez**  
Partner

Los Angeles  
Securities and Professional Liability Litigation  
Nominated by: Fortune 500 Technology Company

**Christopher T. Shenk**  
Partner

Washington, D.C.  
Telecom and Internet Competition  
Nominated by: Fortune 100 Telecom Company

**Hille R. Sheppard**  
Partner

Chicago  
Securities and Shareholder Litigation  
Nominated by: Major Insurance Company

**Martin A. Wellington**  
Partner

Palo Alto  
Mergers and Acquisitions  
Nominated by: Fortune 500 Technology Company

## The BTI Client Service All-Stars 2020

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### SKADDEN

---

**Jennifer L. Bragg**  
Partner

Washington, D.C.  
Healthcare and Life Sciences Litigation  
Nominated by: Prominent Pharmaceutical Company

**James R. Carroll**  
Partner

Boston, MA  
Litigation  
Nominated by: Fortune 100 Insurance Company

**John N. Estes III**  
Partner

Washington, D.C.  
Energy Regulation and Litigation  
Nominated by: Fortune 100 Utilities Company

**Patrick Fitzgerald**  
Partner

Chicago  
Internal Investigations, Government Enforcement and Civil Litigation  
Nominated by: Large Pharmaceutical Company

**Marie L. Gibson**  
Partner

New York  
Mergers and Acquisitions  
Nominated by: Fortune 500 Aerospace Company

**Gregory M. Luce**  
Partner

Washington, D.C.  
Healthcare and Life Sciences  
Nominated by: Fortune 500 Healthcare Company

**Anand S. Raman**  
Partner

Washington, D.C.  
Consumer Financial Services, Litigation, Government  
Enforcement, and White Collar Crime  
Nominated by: Fortune 500 Financial Services Company

**Scott V. Simpson**  
Partner

London, UK  
Mergers and Acquisitions  
Nominated by: Fortune 500 Manufacturing Company

### SMITH ANDERSON

---

**Gerald F. Roach**  
Firm Chair

Raleigh  
Mergers and Acquisitions  
Nominated by: Fortune 500 Technology Company

### SQUIRE PATTON BOGGS

---

**George N. Grammas**   
Partner

Washington, D.C.  
International Trade — Trade Compliance & National Security  
Nominated by: Prominent Chemicals Company

### STEIN RAY

---

**Stephen E. Ray**  
Partner

Chicago  
Construction  
Nominated by: Large Construction Company



## The BTI Client Service All-Stars 2020

---

### STEPTOE

---

**Michael Dockterman**  
Partner

Chicago  
Commercial Litigation  
Nominated by: Large Retailer

### STIKEMAN ELLIOTT

---

**Jonah Mann**  
Partner

Toronto  
Mergers and Acquisitions, Corporate Finance,  
Corporate Governance and Securities  
Nominated by: Major Retailer

### STINSON

---

**Paul Lackey**  
Partner

Dallas  
Securities Litigation  
Nominated by: Large Professional Services Firm

### STOLL KEENON OGDEN

---

**Kendrick R. Riggs**  
Member

Louisville  
Administrative Law/Regulated Industries  
Nominated by: Prominent Energy Company

### SULLIVAN & CROMWELL

---

**Garrard R. Beeney**  
Partner

New York  
Intellectual Property & Technology Transactions  
Nominated by: Large Telecom Company

**Joseph B. Frumkin**  
Partner

New York  
Mergers and Acquisitions  
Nominated by: Fortune 500 Energy Company

### THOMPSON COBURN

---

**Brent Trame**  
Partner

St. Louis  
Mergers and Acquisitions  
Nominated by: Major Professional Services Firm

### TRAUB LIEBERMAN

---

**Scot E. Samis**  
Partner

St. Petersburg, FL  
Appellate  
Nominated by: Large Financial Services Firm

## The BTI Client Service All-Stars 2020

---

### TROUTMAN PEPPER

---

**Vincent V. Carissimi**  
Senior Counsel

Philadelphia  
Intellectual Property Litigation  
Nominated by: Fortune 100 Consumer Goods Manufacturer

**John Owen Gwathmey**  
Partner

Richmond  
Mergers and Acquisitions  
Nominated by: Fortune 500 Energy Company

**Scott M. Rickard**  
Partner

Portland  
Capital Projects and Infrastructure  
Nominated by: Major Electric Utility

**Brooks M. Smith**  
Partner

Richmond  
Environmental and Natural Resources Litigation  
Nominated by: Fortune 500 Energy Company

### TUCKER ELLIS

---

**Ndubisi Ezeolu**  
Partner

Los Angeles  
Business Litigation  
Nominated by: Fortune 500 Healthcare Company

**Jeffrey R. Sandler**  
Partner

Chicago  
Product Liability Litigation  
Nominated by: Major Manufacturing Company

**Jane F. Warner**  
Counsel

Cleveland  
Medical Malpractice Defense  
Nominated by: Fortune 500 Healthcare Company

### VARELA, LEE, METZ & GUARINO

---

**Bennett J. Lee**  
Founding Partner

San Francisco  
Construction  
Nominated by: Prominent Construction Company

**Paul A. Varela**  
Founding Partner

Tysons Corner, VA  
Construction  
Nominated by: Large Construction Company

### VARNUM

---

**Maureen Rouse-Ayoub**  
Counsel

Novi  
Labor and Employment  
Nominated by: Fortune 500 Investment Bank

### VEDDER PRICE

---

**Angelo J. Bufalino**  
Shareholder

Chicago  
Intellectual Property Litigation  
Nominated by: Large Technology Company

## The BTI Client Service All-Stars 2020

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### VENABLE

---

**Edward P. Boyle**  
Partner

New York  
Class Action Defense and Commercial Litigation  
Nominated by: Fortune 500 Electric Utility

**Margaret K. Fawal**  
Counsel

Washington, D.C.  
Environmental Litigation  
Nominated by: Fortune 500 Electric Utility

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Nominated by: Fortune 500 Electric Utility

**Seth A. Rosenthal**  
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Nominated by: Global Chemicals Company

### VINSON & ELKINS

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**Matthew R. Stammel**  
Partner

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Commercial and Business Litigation  
Nominated by: Fortune 500 Energy Company

### VON BRIESEN

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**Susan E. Lovern**  
Attorney

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Commercial and Business Litigation  
Nominated by: Prominent Healthcare Company

**Jeffrey E. Mark**   
Attorney

Milwaukee  
Healthcare Real Estate and Construction  
Nominated by: Large Healthcare Company

### WEIL

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**David J. Lender**  
Partner

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Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

**Randi W. Singer**  
Partner

New York  
Copyright, False Advertising and Trademark Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

**Diane P. Sullivan**  
Partner

Princeton  
Litigation  
Nominated by: Fortune 500 Consumer Goods Manufacturer

## The BTI Client Service All-Stars 2020

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### WHEELER TRIGG O'DONNELL

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**John M. Fitzpatrick**  
Partner

Denver  
Complex Commercial Litigation  
Nominated by: Fortune 500 Telecom Company

**Michael L. O'Donnell**   
Firm Chair

Denver  
Complex Commercial Litigation  
Nominated by: Fortune 500 Telecom Company

**Kathryn A. Reilly**   
Partner

Denver  
Complex Commercial Litigation  
Nominated by: Fortune 500 Telecom Company

**Michael T. Williams**  
Co-Managing Partner

Denver  
Complex Commercial Litigation  
Nominated by: Fortune 500 Manufacturing Company

### WHITE & CASE

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**Jaime Bianchi**  
Partner

Miami  
Complex Commercial Litigation  
Nominated by: Fortune 500 Financial Services Firm

**Dimitrios Drivas**  
Partner

New York  
Life Sciences Patent Litigation  
Nominated by: Fortune 100 Pharmaceutical Company

**J. Mark Gidley**  
Partner

Washington, D.C.  
Antitrust and Competition Litigation  
Nominated by: Major Pharmaceutical Company

**Glenn M. Kurtz**  
Partner

New York  
Complex Commercial Litigation  
Nominated by: Fortune 100 Insurance Company

### WILEY

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**Scott M. McCaleb**  
Partner

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Government Contracts  
Nominated by: Fortune 100 Aerospace Company

### WILLIAMS & CONNOLLY

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**Dane H. Butswinkas**  
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Commercial Litigation  
Nominated by: Fortune 500 Financial Services Firm

**David M. Krinsky**  
Partner

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Patent and Technology Litigation  
Nominated by: Prominent Pharmaceutical Company

**Joseph G. Petrosinelli**  
Chairman

Washington, D.C.  
Products Liability  
Nominated by: Global Healthcare Company

## The BTI Client Service All-Stars 2020

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### WILLKIE

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**Tariq Mundiya**  
Partner

New York  
Internal Investigations, Securities and Corporate Litigation  
Nominated by: Fortune 500 Telecom Company

### WILMERHALE

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**Monica Grewal**  
Partner

Boston  
Post-Grant Proceedings  
Nominated by: Major Technology Company

**Gregory H. Lantier**  
Partner

Washington, D.C.  
Intellectual Property Litigation  
Nominated by: Prominent Technology Company

**William H. Paine**  
Partner

Boston  
Securities Litigation  
Nominated by: Fortune 500 Investment Bank

**Kimberly B. Wethly**   
Partner

Boston  
Tax  
Nominated by: Fortune 500 Technology Company

### WILSON SONSINI GOODRICH & ROSATI

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**Michael J. Murphy**  
Partner

Palo Alto  
Intellectual Property  
Nominated by: Fortune 500 Technology Company

### WINSTON & STRAWN

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**Linda T. Coberly**  
Chair

Chicago  
Appellate and Critical Motions  
Nominated by: Global Healthcare Company

**Thomas B. Walsh, IV**  
Partner

Dallas  
Complex Commercial Litigation  
Nominated by: Fortune 500 Investment Bank

### WOMBLE BOND DICKINSON

---

**Bradford A. De Vore**  
Partner

Charlotte  
Environmental Litigation  
Nominated by: Prominent Manufacturing Company



# **BTI's Methodology and Approach**

## Methodology and Approach

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### Independent, Unbiased Research

#### 2020 Survey Participant Demographics

- INTERVIEWS** More than **350** in-depth interviews
- TIME FRAME** Conducted between October 1, 2019 and March 12, 2020
- INCENTIVES** Respondents receive complimentary report of benchmarks & metrics



No law firm submissions, self-referrals, firm referrals, suggestions, or payments are accepted for inclusion.



All interviews with top legal decision makers are confidential and anonymous, by company and person.



Probed more than 350 top legal decision makers at large organizations with \$700 million or more in revenue.



*The BTI Client Service All-Stars 2020* draws solely on in-depth, telephone-based interviews as part of BTI's ongoing Annual Survey of General Counsel, now in its 19th year.



BTI is the sole sponsor of this research. BTI funds the research and controls the editorial content.

#### Representative of Over 15 Industry Segments

Companies ranged in size from \$700 million in revenue to the largest companies in the world.

- |                               |                         |                              |
|-------------------------------|-------------------------|------------------------------|
| <b>Banking</b>                | <b>Healthcare</b>       | <b>Professional Services</b> |
| <b>Chemicals</b>              | <b>High Tech</b>        | <b>Retail Trade</b>          |
| <b>Consumer Goods</b>         | <b>Insurance</b>        | <b>Telecom</b>               |
| <b>Energy</b>                 | <b>Investment Banks</b> | <b>Transportation</b>        |
| <b>Financial Services</b>     | <b>Manufacturing</b>    | <b>Wholesale Trade</b>       |
| <b>Food &amp; Agriculture</b> | <b>Pharma</b>           |                              |



## About BTI



## What We Do

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For 30 years, we've successfully helped our clients strategically drive revenue, boost performance, attract and retain clients, develop more business in new and existing markets, and create enduring relationships with our data-driven customized programs and solutions tailored to meet each client's specific and unique needs.

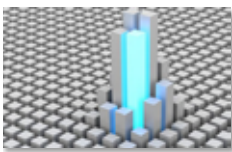
We examine the market from your client's perspective with a measurable, innovative, and high-impact approach.

From in-depth independent research to one-on-one interviews with C-suite executives, top legal decision makers and market leaders, our expertise and insight will help you understand — as well as benchmark — how clients acquire, manage, and evaluate their professional services providers.



### **Client Feedback Programs**

We help you reveal powerful, defining client insights you simply can't get anywhere else through innovative, world-class feedback.



### **Business Development Training**

We help you and your firm catapult your business development skills, culture, and mindset, fast.



### **Client Service Excellence**

We help you redefine how clients think about you and your firm for the short- and long-term.



### **Market Research and Insightful Client-Centric Reports**

Authoritative, innovative and practical advice from our research. BTI's client service rankings, brand health assessments, market forecasts, and more are the industry gold standard.

## Leading-Edge Insights

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### Authoritative, innovative, and practical advice from our research

Law firms who would otherwise have little insight into corporate counsel hiring decisions, goals, law firm preferences, market positions, and detailed recommendations can now gain access to the same research used by the largest and best-performing firms in the world. The data and insight found in BTI's reports are used to train attorneys, guide business development, inform strategy, and calibrate market trends against firm tactics. In short, you get many of the benefits of a custom study commissioned for your firm, at a fraction of the cost. These insights are proven to drive growth and client retention and protect fees.

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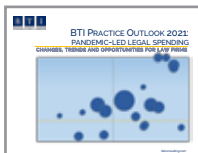
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Clients identify Dealing with Complexity as a core attribute of the best client service. This change means every law firm is subject to new evaluation criteria and new testing of your client service. 30 law firms stand above their peers, earning unmatched recognition in new factors driving superior client relationships.

## Michael B. Rynowecer, Founder & President

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### a.k.a. The Mad Clientist



For questions, research inquiries, and information about BTI's client feedback programs, market insight research, seminars, training, or workshops, please contact us by calling +1 617 439 0333 or via email at [mrynowecer@bticonsulting.com](mailto:mrynowecer@bticonsulting.com).

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