



Louis W. Metcalfe

Associate



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I enjoy finding creative solutions for our clients and providing quick and effective advice.

Louis Metcalfe counsels clients on a variety of health care matters and transactions. He regularly advises physicians and health care entities on business formation, contract negotiations with larger entities, sales, and acquisitions. In addition, he assists with day-to-day matters related to physician employment agreements and various transaction documents.

Louis seeks to provide clarity in a health care world that can seem overwhelmingly complex and frustrating. Clients, including physicians, hospital-based providers, billing companies, and nonprofits, rely on him for guidance related to various Tennessee and Georgia state laws and regulations, as well as those on the federal level which are constantly changing. Some of his latest work includes helping clients comply with the new surprise billing regulations under the No Surprises Act and helping clients draft and implement compliance programs that comply with OIG guidance. He also advises on emerging issues such as navigating CMS and HHS vaccine mandates.

In addition to advising on health law and mergers and acquisitions, Louis is a member of Chambliss Startup Group and counsels entrepreneurs, startups, and small businesses.

Experience

Assisted with the representation of a regional urology provider in restructuring its management operations through an equity swap with a national physician-owned MSO, including forming a new, partially seller-owned MSO to support ongoing growth

Services

- Business
- Business Organizations and Planning
- Chambliss Startup Group
- Corporate Governance and Risk Management
- Fraud, Compliance, & Reimbursement
- Health Care
- Health Care Facilities
- Mergers and Acquisitions
- Physician Practices
- Revenue Cycle Management
- eHealth, Data Privacy, and Security

Industries

- Health Care
- Health and Wellness
- Startups and Emerging Companies

Admissions

- Tennessee

Education

- B.A., Covenant College, magna cum laude, 2018
- J.D., Vanderbilt University Law School, 2021

Advised a medical spa investment group in two separate tuck-ins of independent competitors, elevating the purchaser's visibility and enabling expansion into new markets

Assisted with the representation of a construction and real estate group in their acquisition of a property management company, an expansion that complements their core businesses and rounds out their service offerings

Associations

Professional

- American Health Law Association

Bar Associations

- American Bar Association

Noteworthy

- Vanderbilt University Law School, Honor Council Secretary and President, 2021

Community

- Covenant College, Student Body President, 2018

Sidebar

Louis is from Nashville and enjoys spending time with his wife, Jenny. They are excited to welcome a daughter soon. If you see Louis outside the office, you may find him reading or spending time with his new church family. In college, Louis was fortunate to travel abroad to India and Colombia where he gained valuable experience, and he served as student body president at Covenant College and president of the honor council at Vanderbilt College of Law.