

Lodie V. Biggs

Of Counsel



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For me, client interactions — connecting with people, understanding their unique situations, and helping them find practical paths forward — are what drive my practice.

For over 25 years, Lodie Biggs has guided clients through the complexities of commercial real estate transactions, including acquisitions, due diligence, title and survey review, leasing, financing, land use, zoning, land and project development, and facility expansions. His extensive experience spans every stage of the real estate lifecycle and focuses on helping clients achieve their business objectives through both strategic legal counsel and practical solutions.

Lodie's practice also includes advising on economic development matters, including corporate and site expansions, relocations projects, and incentive negotiations across the Southeast. He works closely with both domestic and international corporations — managing projects from initial planning through construction and hiring, while ensuring compliance with all applicable regulations— and regularly serves as general counsel to cities, counties, and economic development agencies. His background includes representing both lenders and borrowers in commercial lending, further expanding his ability to navigate the intersection of real estate, finance, and public-private partnerships.

Clients value Lodie's commitment to clear communication, collaborative approach, and long-term perspective. He serves a wide range of industries, including manufacturing, industrial, research and development, data centers, and distribution. By combining personalized service, clear communication, and strategic guidance, Lodie helps clients navigate legal complexities with confidence, always striving to deliver results that align with their long-term goals.

Experience

Represented a major South Korean industrial manufacturer in its acquisition of 310 acres in Tennessee for a 1.2 million-square-foot appliance production facility, advising on governmental relations, financial incentives, real estate, construction, HR, and immigration matters; underwrote a \$300 million title policy in connection with the project

Services

- Commercial Contracts
- Commercial Lending and Financial Transactions
- Environmental
- General Counsel
- Real Estate
- Tax

Industries

- Electronic, Medical, and Other Devices
- Manufacturing
- Municipal and Government
- Real Estate
- Transportation and Logistics

Admissions

- Tennessee

Education

- J.D., University of Virginia School of Law, 1997
- B.A.A., The University of Memphis, summa cum laude, 1994

Represented a leading Japanese electrical equipment company in its \$50 million purchase of 50 acres in Tennessee for a one-million-square-foot transformer manufacturing facility, handling all aspects of incentives, due diligence, construction, HR, and business operations

Represented a Financial Times Stock Exchange 100 risk management and insurance company in the relocation of its North American headquarters to Memphis, including leasing and build-out of a 900,000-square-foot facility and support with incentives, due diligence, and HR

Represented a global brewing and co-packing company in the acquisition and conversion of a 1.2 million-square-foot Memphis facility, providing counsel on incentives, construction, real estate, and workforce matters

Served as general counsel to a local industrial development board in the redevelopment of 1,800 acres of former federal property for private industrial use, providing continuous legal support in real estate, environmental, land use, and incentive matters for 26 years

Represented a private equity firm in the financing of a downtown Memphis hotel and restaurant redevelopment project

Represented a municipal entity in the development and subsequent conveyance of a manufacturing site for a major Swedish appliance company, now the proposed site for a high-profile AI infrastructure project

Served as lead counsel for site selection and incentive negotiations across five states for steel fabrication facilities totaling \$1.2 billion in capital investment and 900 high-wage jobs, in collaboration with the largest U.S. steel manufacturer

Associations

Professional

- Tennessee Economic Development Council, Member

Bar Associations

- Chattanooga Bar Association
- Tennessee Bar Association
- American Bar Association

Noteworthy

- *Best Lawyers in America*, Real Estate Law and Economic Development Law
- *Mid-South Super Lawyers*, Real Estate, 2013-2019
- *Mid-South Rising Star*, 2010-2012

Sidebar

Originally from just outside Memphis, Tennessee, Lodie is new to the Chattanooga area. He's a proud father to three daughters — Mollie, Kadie, and Abbie — and outside the office, he enjoys biking, tackling DIY projects, and spending time with art, whether creating it or simply taking it in.