

Jarrold B. Casteel

Associate



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I'm a dealmaker at heart. I find great joy in collaborating with my clients to transform their ideas into results-oriented strategies, ultimately ensuring the successful execution of each transaction.

Jarrold Casteel advises real estate clients nationwide on matters related to commercial leasing, acquisition, financing, development, and property management. He regularly works with contractors, architects, property managers, investors, developers, entrepreneurs, and growth-focused clientele by drafting, reviewing, and negotiating agreements during various project stages. Throughout his career, he has led numerous development deals, ranging from small purchases to complex multimillion-dollar transactions. Jarrold focuses on utilizing innovative deal structures to keep clients ahead of the curve in anticipation of market changes and uses his results-focused mindset to guide them through each challenge that may arise.

Jarrold's exceptional client loyalty is reflected in his fierce, firm, and highly effective approach. Known for his relaxed communication style and responsiveness, he ensures each real estate matter is handled with care, precision, and dedication. Jarrold has an unwavering attention to detail and brings a unique blend of ease and assertiveness to each situation. He is a committed advocate who navigates the complexities of real estate law with finesse. His priority remains his clients' peace of mind as he guides them through the real estate process.

Experience

Assisted with the representation of a closely held industrial water treatment company in the sale of its assets to a private equity-backed competitor, including a rollover equity component for the owners, who remain involved in the company's management

Advised American Bedding Manufacturers (ABM) on a majority investment by Valesco Industries, with FourBridges Capital Advisors as its exclusive investment banker

Services

- Business
- Chambliss Startup Group
- Commercial Lending and Financial Transactions
- General Counsel
- Real Estate

Industries

- Construction
- Financial Services and E-commerce
- Food and Beverage
- Real Estate
- Startups and Emerging Companies

Admissions

- Tennessee

Education

- J.D., The University of Tennessee College of Law, cum laude, 2016
- Master of International Public Policy, The Johns Hopkins University Paul H. Nitze School of Advanced International Studies (SAIS), 2022
- B.A., Lee University, 2012

Reviewed, negotiated, and drafted approximately 75 tenant-side complex commercial leases for a growing retail restaurant chain in Southern California, San Francisco, and New York City

Negotiated multiple 50,000+ RSF complex lease deals of refrigerated manufacturing space for a meal production client in Los Angeles, California, and Brooklyn, New York

Drafted and negotiated commercial lease agreements for newly developed or previously owned restaurant outparcel locations for a regional real estate developer in the Northeast

Drafted, reviewed, and re-negotiated hundreds of lease agreements for tenant and landlord on behalf of an international restaurant brand

Served as lead counsel on complex retail lease deals of various sizes for restaurant, retail, office, and fitness center space.

Served as legal counsel on B2B exclusive supplier agreement between two national brands for polypropylene food packaging materials

Served as lead counsel on a REIT fundraising deal by developing several SPVs to accept funds

Served as lead counsel on the multimillion-dollar purchase of 1,500 acres of prime undeveloped land and worked closely with team to produce a development plan with the goal of placing the property into a conservation easement

Served as lead counsel on the purchase of an operating gas station and conducted significant pre-purchase diligence, including managing a Phase II environmental study

Regularly served as lead counsel on the purchase of commercial and multi-family residential properties of varying sizes and uses

Noteworthy

- *Mid-South Super Lawyers*, Mid-South Rising Stars, Real Estate, 2024
- Managing Editor, *Tennessee Law Review*
- *Transactions: The Tennessee Journal of Business Law*, Senior Editor
- National Moot Court Team, Member
- American Association for Justice – National Mock Trial Team, Member
- South Texas Invitational – National Mock Trial Team, Member
- Susan B. Devitt National Moot Court Award 2015

- Ogden & Sullivan, P.A. Moot Court Brief Writing Award 2015
- Tennessee Law Review Editing Award
- CALI Award for Highest Grade in Constitutional Law
- CALI Award for Highest Grade in Jurisprudence
- CALI Award for Highest Grade in Civil Pretrial Litigation
- Third Place at Alpha Chi Honors Society Academic Showcase
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- CALI Award for Highest Grade in Civil Pretrial Litigation
- Third Place at Alpha Chi Honors Society Academic Showcase

Publications:

- Jarrod B. Casteel, Commentary, Cooper v. Gasser, TRANSACTIONS: TENN. J. BUS. L. (2014)
- Jarrod B. Casteel & William Neal, Amendment II: A Consideration of the History, Passage & Potential Effects of the Latest Judicial Selection Process in the State of Tennessee, THE FORUM (2015), <https://www.trace.tennessee.edu/forum/>

Community

- City of Cleveland (TN) Planning Commission, Mayoral Appointment to the Commission
- City of Cleveland (TN) Health and Education Facilities Board
- City of Cleveland (TN) Industrial Development Board
- Cleveland (TN) Land Bank Authority, Counsel to the Board or Directors, Past Chairman

Sidebar

Jarrod enjoys traveling (domestically and internationally), watching and supporting UT sports, spending time on his family farm, reading anything he can get his hands on, and spending quality time with his wife, Mandi, and son, Briggs.