

Douglas “Doug” S. Griswold

Shareholder



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My clients know I'm always available for them and driven by a sincere desire to do everything I can to make their lives easier and solve problems as efficiently as possible.

Representing health care providers in a variety of business transactions, Doug Griswold focuses his practice on mergers and acquisitions, including asset and stock purchase transactions and joint venture arrangements. Doug also works with providers on physician employment and equity arrangements, professional service arrangements, state licensing and certification issues, billing and coding matters, and compliance/regulatory guidance. Doug handles matters in the southeastern United States as well as transactions throughout the country. He is known for cultivating and maintaining good relationships with all parties involved in order to achieve the best possible outcomes for his clients which include both private and publicly held entities. Outside of the health care arena, he advises clients in general corporate law and on business issues including entity formation and governance matters. In addition to consistently offering sound legal advice, Doug provides thoughtful recommendations for the hard decisions that clients must make to fulfill their business goals. When handling a transaction, Doug diligently manages all the moving parts while staying focused on the big picture. He facilitates smooth relations among the various parties and works toward a common goal under deadline pressure. With attention to detail, he ties up all the loose ends to close the deal and advance his clients' interests. He places a strong emphasis on demonstrating integrity and being highly responsive to his clients' questions and concerns. Doug's health care industry clients face a heavily regulated environment, and he stays vigilant to guide them through the ever-changing compliance requirements. He finds it gratifying to help these companies stay on track, articulate their priorities, and adhere to their business strategies so they can achieve success.

Experience

Represented industry buyer in multiple acquisitions of regional anesthesia and radiology providers throughout U.S.

Services

- Business
- Commercial Contracts
- Corporate Governance and Risk Management
- Health Care
- Health Care Facilities
- Mergers and Acquisitions
- Physician Practices
- Revenue Cycle Management
- eHealth, Data Privacy, and Security

Industries

- Health Care
- Manufacturing
- Transportation and Logistics

Admissions

- Tennessee

Education

- J.D., William & Mary Law School, 2007
- Harvard University, cum laude, 2002

Represented multi-state hospice provider in sale of assets and equity interests to private equity-backed national provider.

Represented multi-state manufacturing and construction entities in sale of equity interests to publically-traded strategic buyer.

Represented regional animal hospital in sale of assets to private equity backed industry buyer.

Represented regional radiology provider in multiple acquisitions of diagnostic imaging centers

Represented multiple physician practices in sale of assets/equity to hospitals, regional and national health care companies and other industry buyers

Represented both buyers and sellers in multiple sales of dental practices

Represented businesses across multiple sectors (including manufacturing, software, entertainment and industrial services) in asset and equity acquisitions, sales, dispositions, reorganizations, and initial structuring

Served as outside counsel for regional, multi-specialty ambulatory surgery center jointly owned by physicians and hospital

Represented a billion dollar food corporation in the negotiation of multiple third-party vendor agreements.

Represented the region's leading perinatology services provider and a leader in telemedicine in acquiring and restructuring majority ownership interests

Serves as general counsel for multiple physician, dental, veterinary, and other health care practices, and related entities (including revenue cycle companies and DME providers)

Representative Clients:

- [Alleo Health System](#)
- [MEDNAX](#)
- [Chattanooga Imaging](#)
- [Regional Obstetrical Consultants](#)

Associations

Professional

- American Health Law Association
- Association for Corporate Growth, TN Chapter, Board Member
- Chattanooga Medical Group Managers Association, Associate Member

Bar Associations

- Tennessee Bar Association, Health Law Section
- American Bar Association, Health Law Section
- Chattanooga Bar Association

Noteworthy

- *Mid-South Super Lawyers*, Mid-South Rising Stars, Health Care, 2012 - 2013, 2018 - 2020
- Note Editor, *William and Mary Bill of Rights Journal*

Community

- Partners and Peers for Diabetes Care, Board of Directors
- Mountain Education Foundation, Board Member
- Re:Start - The Center for Adult Education, Board of Directors, past Member
- Young Professionals Association of Chattanooga

Sidebar

Doug enjoys reading, getting outdoors, and spending time with his wife, Heidi, and two young daughters. He is a sports fan who preserves his allegiance to the teams of his hometown of Boston.