

# Life Experiences Provide Foundation for Chambliss Associate Colter Parker's Estate Practice

The [Hamilton County Herald](#) recently published, "[Mastering the Art of 'Hard Conversations'.](#)" an article highlighting how Colter Parker's upbringing taught him important life lessons and professional skills that he often ties into his estate planning practice.

Colter contributes his success to many things, including his family, education, experience interning with his father (which he claims helped him build the foundation of his current practice), his faith, and many trusted colleagues and mentors who helped him along the way.

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## Here's a snapshot from the article:

In this [Parker's] role, he must sometimes tackle delicate topics, including illness and death, with clients. His experience navigating complex emotional terrain helps, he claims.

"Discussing an estate isn't always easy because you have to deal with death, money and family tension. But the right professional can help you make a plan that works for you, your family and your specific situation – and I love being a part of that."

Estate planning requires not only good interpersonal skills but also legal expertise. Parker says his Vanderbilt Law School education and his experience working as an associate with the estate planning team at Chambliss have given him the technical background he needs to serve clients well.

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To read Colter's full Hamilton County Herald profile, visit "[Mastering the Art of 'Hard Conversations'.](#)"

Colter is an associate in the estate planning department at Chambliss. With a background in finance, Colter provides integrated and comprehensive estate plans that address a client's entire portfolio of assets, including retirement planning, long-term care, and estate and gift tax planning. Colter's financial insight is instrumental in developing plans tailored for tax-efficiency, ongoing creditor protection, family business succession, asset preservation, or special needs planning.