

Desire to 'Do Things His Own Way' Leads Patrick Walsh to Current Real Estate Practice

The <u>Hamilton County Herald</u> recently published <u>"Walsh Finds His Fit in Practice, Location,"</u> an article highlighting what led Patrick Walsh to Chattanooga, where he is growing his commercial real estate practice.

Patrick grew up in a family of teachers and knew he wanted to take a different path after discovering an interest in history and how it coincided with reading and writing, which he enjoyed. While attending The University of Louisville School of Law, Patrick found his talent for property law and later joined a boutique real estate firm.

Here's a snapshot from the article:

"We'd visited Chattanooga before and liked it. It couldn't have worked out better."

Today, Walsh maintains a commercial real estate practice focused on representing buyers, sellers and lenders in transactions involving multifamily, retail and warehouse sites. He often helps clients obtain financing and assists them with reviewing and negotiating leases.

Walsh says he also works as an extension of his clients' teams by identifying new projects and capitalizing on development opportunities.

To read the full Hamilton County Herald article, visit "Walsh Finds His Fit in Practice, Location."

Patrick is an associate in the real estate section at Chambliss. He represents buyers, sellers, and lenders through all aspects of a transaction, from the letter of intent to financing and disposition. Patrick also regularly negotiates commercial leases and navigates lease disputes with landlords and tenants. He identifies his clients' needs and concerns and creates solutions that put his clients in the best position. For more information on his practice and experience, please visit Patrick's bio.