

Chambliss Recognized as Industry Leader in Client Service for 11th Consecutive Year

Chambliss, Bahner & Stophel, P.C. has been ranked as a leader on the [BTI Client Service A-Team: Survey of Law Firm Client Service Performance](#) for 11 consecutive years. Corporate counsel and top legal decision makers recognized Chambliss as a standout during in-depth interviews for both investing in client relationships and exceeding their expectations. This recognition from BTI is based on direct interviews to identify law firms around the country that excel in providing outstanding client service.

The *BTI Client Service A-Team* is the only law firm client service ranking based entirely on direct, unprompted corporate counsel feedback. BTI evaluates law firm performance from the client's perspective and includes between 50% and 55% of companies that participated in prior years. This allows for an accurate analysis of client service delivery while also allowing space for new and changing shifts in the legal industry.

The study's [methodology](#) relies on over 350 independent, one-on-one telephone interviews with corporate counsel and high-ranking legal decision makers to detail how firms perform along 17 key activities driving superior client relationships. Participants represent a broad range of industries, including banking, chemicals, consumer goods, energy, financial services, food and agriculture, health care, high tech, insurance, investment banking, manufacturing, pharmaceuticals, professional services, retail trade, telecommunications, transportation, and wholesale trade.

To learn more, visit the [BTI Client Service A-Team](#) website.