

Chambliss Law Firm Ranked for Unparalleled Client Relationships

Chambliss, Bahner & Stophel, P.C. has been recognized by clients for its unparalleled client relationships in the national law firm ranking *BTI Industry Power Rankings 2017: The Law Firms with the Best Client Relationships in 18 Industries*. The Chattanooga-based law firm is listed as a “Clientopia Standout” for the second year in a row and is one of only five other law firms with Clientopia relationships in the food industry.

Chambliss is proud to be placed among top firms across the nation for client relationships. “Our team deeply values each and every relationship with our clients,” said Mike St. Charles, managing shareholder of Chambliss. “To be recognized for these relationships by a national organization means a great deal to our firm. It validates the extra effort we put forth in making client service our top priority.”

Clientopia is the ideal state of a client relationship, occurring when a client views a law firm as a core, go-to firm and one that is most recommended to peers. BTI explains that the perfect client relationship exhibits two critical elements at the same time: money and growth. “The client spends the bulk of their legal dollars with [the] firm and [the firm is] considered their core, primary legal provider... The client recommends [the] firm first to peers—in an unprompted manner.” [BTI Power Rankings](#) is the only law firm ranking based solely on direct, unprompted feedback from in-depth interviews with more than 950 corporate counsel at the world’s leading organizations in 18 industries.

BTI conducts annual, in-depth interviews with leading corporate counsel to determine which law firms are achieving superior results in terms of client relationship success. Its research team includes legal industry experts and analysts who specialize in statistics, survey technique and analytical methodologies.

[Read the Chattanooga article.](#)