

BTI Consulting Group Recognizes Chambliss as 2025 Litigation Standout

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According to BTI, the increase in spending, complexity, and aggressiveness in litigation creates big opportunities for law firms. BTI finds that clients are more open to hiring new firms than any time in the last 10 years while, at the same time, also being more selective. Additionally, the report details that more than two-thirds of clients are increasing their litigation budgets by more than 10%, with complex work showing the biggest increases in spending.

BTI reports that firms can stand out by offering:

- Very early assessments
- De-risking strategies
- Strategic planning for risk and overall litigation management
- Scenario planning for different outcomes to develop better strategies
- Bringing more junior associates to add perspective to new areas such as cryptocurrency, social media, and online disputes
- Brainstorming around new approaches

The study's [methodology](#) relies on a group of top legal decision-makers at organizations with \$1 billion or more in revenue. More than 350 in-depth telephone interviews were conducted to identify the firms best suited to meet each participant's most pressing litigation needs. The independent and unbiased study interviewed individuals from a broad range of industries, including banking, chemicals, consumer goods, energy, financial services, food and agriculture, health care, high tech, insurance, manufacturing, pharmaceuticals, professional services, retail trade, real estate, telecom, transportation, regulated utilities, and wholesale trade. This comprehensive analysis trends data from more than 24,000 corporate counsel client interviews conducted over the span of 23 years.

Chambliss has been recognized in the 2018, 2019, 2023, and 2024 editions of BTI's Litigation Outlook report. BTI also recognized Chambliss as a leading firm in client service for 13 consecutive years in its [BTI Client Service A-Team](#) report.

To learn more about the 2025 BTI Litigation Outlook report, visit [The BTI Consulting Group website](#).

For more than 30 years, The BTI Consulting Group has successfully helped its clients drive revenue, boost performance, attract and retain clients, develop more business in new and existing markets, and create lasting relationships with its data-driven, customized programs and solutions tailored to meet each client's specific and unique needs. They examine the market from the client's perspective with a measurable, innovative, and high-impact

approach. From in-depth independent research to one-on-one interviews with C-suite executives, top legal decision-makers, and market leaders, The BTI Consulting Group's expertise and insight help organizations understand and benchmark how clients acquire, manage, and evaluate their professional service providers.