

BTI Consulting Group Recognizes Chambliss as 2023 Litigation Standout

Chambliss has been ranked as a BTI Litigation Standout in the [BTI Litigation Outlook 2023: Litigation Spending in the Uncertain Economy and Beyond](#) national report. The 13th annual report showcases opportunities and trends within the industry, litigation changes that can be expected, and how top legal decision makers identify the firms best suited to meet their litigation needs.

According to BTI, all types of litigation are increasing, and corporate counsel is evaluating firms based on:

- Current performance
- Response-to-date to the pandemic
- Ongoing interactions
- Prior performance

The study's [methodology](#) relies on a group of top legal decision-makers at organizations with \$1 billion or more in revenue. More than 350 in-depth telephone interviews were conducted to identify the firms best suited to meet each participant's most pressing litigation needs. The independent and unbiased study interviewed individuals from a broad range of industries, including banking, chemicals, consumer goods, energy, financial services, food and agriculture, health care, high tech, insurance, manufacturing, pharmaceuticals, professional services, retail trade, real estate, telecom, transportation, utilities, and wholesale trade.

Chambliss was also recognized by BTI as a leader for client service performance for 12 consecutive years in its [Client Service A-Team: Survey of Law Firm Client Service Performance](#) report. In 2018, BTI recognized the firm as a mover & shaker in the legal field in its [Legal Innovation and Technology Outlook](#) report. The firm was also named in their 2018 and 2019 Litigation Outlook reports.

To learn more about the 2023 BTI Litigation Outlook, visit the [BTI Consulting Group](#) website.

For 30 years, BTI Consulting Group has successfully helped its clients drive revenue, boost performance, attract and retain clients, develop more business in new and existing markets, and create lasting relationships with its data-driven, customized programs and solutions tailored to meet each client's specific and unique needs. They examine the market from the client's perspective with a measurable, innovative, and high-impact approach. From in-depth independent research to one-on-one interviews with C-suite executives, top legal decision-makers, and market leaders, BTI Consulting Group's expertise and insight help organizations understand and benchmark how clients acquire, manage, and evaluate their professional service providers.