

Beyond Cash at Closing Published in EDGE Magazine

Morgan Ownbey recently authored "[Beyond Cash at Closing](#)" for the [May 2025 issue](#) of [EDGE Magazine](#). In this sponsored article, he explores the ways alternative forms of consideration, such as earnouts, rollover equity, and seller financing, can impact a seller's financial outcome beyond the initial purchase price. Morgan emphasizes the importance of structuring a deal that aligns with the seller's long-term goals, from negotiating post-sale employment terms to leveraging set-asides, real estate leases, and intellectual property arrangements.

Morgan is an associate attorney specializing in mergers and acquisitions, financial transactions, corporate restructuring, and commercial contracts. He advises middle-market businesses on asset and stock purchases, capital raises, and negotiations on essential agreements for buying, selling, and operating companies. Morgan also frequently serves as outside general counsel, providing strategic guidance and supporting first-time sellers through transactions with private equity and other buyers. For more information on his practice and experience, visit [Morgan's bio](#).