

Alyssa Mediate to Lead Client Development Initiatives at Chambliss

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"We are thrilled to welcome Alyssa to the firm and to add this new role to Chambliss' capabilities," said President and Managing Shareholder [Mark Cunningham](#). "With Alyssa's devotion to targeted client development, our shareholders have the opportunity to strategically grow their business. Her experience and focus on purposeful business development will empower our marketing and business development team to stay competitive in both regional and national markets."

Alyssa will work closely with Chambliss' executive leadership and practice groups to develop and implement strategies that advance the firm's business objectives. With a focus on relationship management and business development, she will provide tailored, innovative solutions for clients and shareholders. Alyssa will serve as a resource for Chambliss clients and the community, connecting prospects with the firm in an intentional and effective manner.

"Alyssa has been quick to put her client development skills to work for the firm," said [Marketing and Business Development Director Aricia Gallaher](#). "As opportunities for business development continue to grow within the legal industry, Alyssa will play a key role in enhancing the firm's client service and driving overall growth. We look forward to seeing her build new connections, strengthen relationships with current clients, and establish trust with prospective clients."

Alyssa started her career in the commercial banking and finance sectors, advising companies on financial and risk analysis, underwriting, and capital management. She also served as the net zero ambassador for the New York and Pennsylvania markets at a large national bank, focusing on capital allocation for clean energy initiatives. This role allowed her to educate clients, bankers, financial advisors, and partners on key trends and legislation. Alyssa's background has enhanced her ability to leverage diverse solutions across various business lines, informing her strategic approach to planning and implementation at Chambliss.

Prior to relocating to Tennessee, Alyssa was involved with the [United Way Women's Leadership Council](#). She is currently a member of the Tennessee Chapter of the [Association for Corporate Growth](#). Alyssa earned a bachelor's degree from Northwood University and graduated from The University of Toledo College of Law.

Read the Chattanooga article, "[Alyssa Mediate To Lead Client Development Initiatives At Chambliss Law](#)."

Read the full Hamilton County Herald article, "[Mediate joins Chambliss as newest client development manager](#)."