

## Private Equity and Securities

Chambliss' private equity and securities lawyers represent clients in structuring, negotiating and consummating transactions, and also provide regular advice on securities laws, corporate finance, and other general corporate matters.

The firm provides services to a broad spectrum of clients, including:

- Equity/debt and venture capital funds
- Investment banking and management firms
- Public and private companies
- Investment advisers
- Broker dealers
- Financial institutions
- Governmental entities

From startup companies and individual entrepreneurs starting in Chattanooga to multi-national corporations, clients conduct business in numerous sectors of the global economy, including food, retailing, manufacturing, real estate development and marketing, telecommunications, health care, insurance, financial services, e-commerce, transportation, publishing, entertainment, technology and leasing.

With a diverse client base that has sophisticated needs and demands, Chambliss handles complex transactions, such as:

- Domestic and international joint ventures
- Domestic and international mergers and acquisitions
- Equity/debt fund formations and investments
- Leveraged and management buyouts
- Equity and debt securities offerings
- Restructurings
- Tax-exempt financings

Several lawyers focus on private businesses, ranging from newly formed companies to well-established corporations. Lawyers assist these clients with private placements and other equity and debt financing transactions.

The firm also represents several capital funds and investment firms, providing services with respect to formation, reporting and investment transactions.

## Experience

Provided strategic counsel to mezzanine lenders in connection with numerous loans with related equity participation and preferred equity issues

---

Represented private equity fund in connection with \$40 million private placement of securities

---

Provided strategic counsel to investor in connection with the private placement investments in \$20 to \$30 million multi-family projects

---

Represented real estate development fund in connection with \$10 million private placement of securities

---

Advised purchaser in the acquisition and financing of \$50 million convenience store business

---

Negotiated a \$90 million asset sale of a communications company for a seller

---

Represented sellers in \$14 million stock sale to private equity buyer

---

Provided strategic counsel to numerous investment entities in their organization and raising of capital

---

Counseled sellers in \$21 million cross-border sale of stock to publicly-traded buyer

---

Advised several companies in negotiating construction and supply contracts in excess of \$250 million

---

Provided strategic counsel to a mortgage company in \$5 million sale of Series A Preferred Stock

---

Represented target in \$4 million merger with REIT acquirer

---